



May 15, 2025

TO: Legal Counsel

News Media

Salinas Californian

El Sol

Monterey County Herald

Monterey County Weekly

KION-TV

KSBW-TV/ABC Central Coast

KSMS/Entravision-TV

The next regular meeting of the **FINANCE COMMITTEE - COMMITTEE OF THE WHOLE of SALINAS VALLEY HEALTH¹** will be held **MONDAY, MAY 19, 2025, AT 4:00 P.M., HEART CENTER TELECONFERENCE ROOM, SALINAS VALLEY HEALTH MEDICAL CENTER, 450 E. ROMIE LANE, SALINAS, CALIFORNIA.**

(For Public Access Information Visit <https://www.salinasvalleyhealth.com/about-us/healthcare-district-information-reports/board-of-directors/board-committee-meetings-virtual-link/>.)

A handwritten signature in black ink, appearing to read "Allen Radner", is positioned above the printed name.

Allen Radner, MD
President/Chief Executive Officer

Committee Voting Members: **Victor Rey, Jr.**, Chair, **Joel Hernandez Laguna**, Vice-Chair, **Allen Radner, MD**, President/CEO; **Scott Cleveland**, Interim Chief Financial Officer; and **Tarun Bajaj, M.D.**, Medical Staff Member.

Advisory Non-Voting Members: Sanjeev Tandon, Community Members, Administrative Executive Team.

**FINANCE COMMITTEE
COMMITTEE OF THE WHOLE
SALINAS VALLEY HEALTH¹**

**MONDAY, MAY 19, 2025, 4:00 P.M.
HEART CENTER TELECONFERENCE ROOM**

**Salinas Valley Health Medical Center
450 E. Romie Lane, Salinas, California**

(Visit SalinasValleyHealth.com/virtualboardmeeting for Public Access Information)

AGENDA

1. Call to Order / Roll Call
2. Committee Vacancy/Executive Member Replacement (REY)
Appointment of Interim Chief Financial Officer, to the Finance Committee.
3. Public Comment
This opportunity is provided for members of the public to make a brief statement, not to exceed three (3) minutes, on issues or concerns within the jurisdiction of this District Board, which are not otherwise covered under an item on this agenda.
4. Approve Minutes of the Finance Committee Meeting of April 21, 2025 (REY)
 - Motion/Second
 - Public Comment
 - Action by Committee/Roll Call Vote
5. Consider Recommendation for Board Approval to Award Construction Contract to SSB Contracting for the Renovations to the DRC Annex in Support of the EPIC Training Rooms (MILLER)
 - Staff Report
 - Committee Questions to Staff
 - Public Comment
 - Committee Discussion/Deliberation
 - Motion/Second
 - Action by Committee/Roll Call Vote

¹Salinas Valley Memorial Healthcare System operating as Salinas Valley Health

6. Consider Recommendation to the Board to Approve Updated Project Budget and Award Construction Contract to FTG Builders, Inc. for the Salinas Valley Health Medical Center Catheterization Laboratory and Interventional Radiology Equipment Replacement Project (MILLER)
 - Staff Report
 - Committee Questions to Staff
 - Public Comment
 - Committee Discussion/Deliberation
 - Motion/Second
 - Action by Committee/Roll Call Vote
7. Presentation on Proposed Fiscal Year 2026 (FY2026) Operating and Capital Budget (CLEVELAND)
8. Financial and Statistical Review (CLEVELAND)
9. Review Balanced Scorecard (CLEVELAND)
10. Capital Spending YTD March 31, 2025 Update (PETERSON/SULLIVAN)
11. Adjournment

The next Finance Committee Meeting is scheduled for **Monday, June 23, 2025** at 4:00 p.m.

This Committee meeting may be attended by Board Members who do not sit on this Committee. In the event that a quorum of the entire Board is present, this Committee shall act as a Committee of the Whole. In either case, any item acted upon by the Committee or the Committee of the Whole will require consideration and action by the full Board of Directors as a prerequisite to its legal enactment.

The Salinas Valley Health (SVH) Board packet is available at the Board Meeting, electronically at <https://www.salinasvalleyhealth.com/about-/healthcare-district-information-reports/board-of-directors/meeting-agendas-packets/2025/>, and in the SVH Human Resources Department located at 611 Abbott Street, Suite 201, Salinas, California, 93901. All items appearing on the agenda are subject to action by the SVH Board.

Requests for a disability related modification or accommodation, including auxiliary aids or Spanish translation services, in order to attend or participate in-person at a meeting, need to be made to the Board Clerk during regular business hours at 831-759-3050 at least forty-eight (48) hours prior to the posted time for the meeting in order to enable the District to make reasonable accommodations.

CALL TO ORDER
ROLL CALL

(Chair to call the meeting to order)

COMMITTEE VACANCY

(VERBAL)

(REY)

PUBLIC COMMENT

DRAFT SALINAS VALLEY HEALTH¹
FINANCE COMMITTEE
COMMITTEE OF THE WHOLE
MEETING MINUTES APRIL 21, 2025

Committee Member Attendance:

Voting Members Present: **Victor Rey, Jr.**, Chair, **Joel Hernandez Laguna**, Vice-Chair, **Allen Radner, M.D.**, President/CEO, **Augustine Lopez**, CFO, and **Tarun Bajaj, M.D.**, Medical Staff Member.

Voting Members Absent: None.

Advisory Non-Voting Members Present:

In person: Timothy Albert, M.D., CCO, Alysha Hyland, CAO, Clement Miller, COO, and Gary Ray, CLO.
Via WebEx: Michelle Childs, CHRO, and Carla Spencer, CNO.

Other Board Members Present, Constituting Committee of the Whole:
Via teleconference: Rolando Cabrera, M.D., and Catherine Carson.

Tarun Bajaj, M.D. arrived at 4:04 p.m.

Joel Hernandez Laguna arrived at 4:17 p.m.

1. CALL TO ORDER/ROLL CALL

A quorum was present and Chair Victor Rey, Jr., called the meeting to order at 4:00 p.m. in the Downing Resource Center, Rooms A, B, and C.

2. PUBLIC COMMENT:

None.

3. MINUTES OF THE FINANCE COMMITTEE MARCH 24, 2025

Approve the minutes of the March 24, 2025 Finance Committee meeting. The information was included in the Committee packet.

COMMITTEE MEMBER DISCUSSION: None.

PUBLIC COMMENT: None.

MOTION:

Upon motion by Committee Member Dr. Radner, and second by Committee Member Lopez the minutes of the March 24, 2025 Finance Committee were approved as presented.

ROLL CALL VOTE:

Ayes: Chair Rey, Dr. Radner, Lopez;

Nays: None;

Abstentions: None;

Absent: Vice-Chair Hernandez Laguna, Dr. Bajaj.

Motion Carried

¹Salinas Valley Memorial Healthcare System operating as Salinas Valley Health

4. CONSIDER RECOMMENDATION FOR BOARD APPROVAL OF PURCHASE OF TWO (2) CANON X-RAY UNITS AND SERVICE AGREEMENT FROM CANON FOR SALINAS VALLEY HEALTH CLINICS IMAGING SERVICES

Timothy Albert, M.D., CCO, requested the replacement of our current radiologic equipment, which has reached the end of its operational lifespan. Given the ongoing operational challenges, we have an increase in maintenance issues; often times experiencing difficulty finding parts and an increase in our X-ray room downtime. The current units are also equipped with outdated technology and lack of ergonomic features, which can result in significant challenges for technologists and patients. The new equipment will allow us to achieve our high standards for patient and staff experiences. In order to serve our patients efficiently providing timely, high quality care, the new equipment ensures we may provide quality images, ergonomic work environment and that the department can function at full capacity and meet patient demand.

A full report was included in the packet.

COMMITTEE MEMBER DISCUSSION: None.

PUBLIC COMMENT: None.

MOTION:

Upon motion by Committee Member Lopez, and second by Committee Member Dr. Radner, the Finance Committee recommends Board of Directors approve the terms presented for purchasing the X-ray equipment for Salinas Valley Health Imaging from Canon in the amount of \$506,046 and for a sixty month service agreement in the amount of \$280,790.

ROLL CALL VOTE:

Ayes: Chair Rey, Dr. Radner, Dr. Bajaj, Lopez;

Nays: None;

Abstentions: None;

Absent: Vice-Chair Hernandez Laguna.

Motion Carried

5. CONSIDER RECOMMENDATION FOR BOARD APPROVAL OF AWARD CONTRACT TO C. OVERAA & CO. FOR THE SEISMIC COMPLIANCE PROJECT

Clement Miller, COO, and Bradley McCoy, Vice President of Facilities, Construction and Real Estate, reported that Senate Bill 1953 (SB1953) requires all acute care hospitals that wish to remain in operation beyond January 1, 2030, to meet specific structural (SPC) and non-structural (NPC) rating. Retrofit will be required to certain elements of the hospital to meet rating requirements to remain in operation. The goal of SB1953 is to help ensure that hospital buildings are not only capable of remaining intact after a seismic event, but also capable of continued operations and can provide acute care medical services after a seismic event. C. Overaa & Co. (Overaa) is the selected Design Build Entity that will be tasked to evaluate, design, secure permit(s) (Design & Preconstruction Services) and as part of a subsequent effort will provide a Guaranteed Maximum Price (GMP) for the actual construction/retrofit work (Construction Services). The total estimated cost of Seismic Compliance Project is \$62,500,000. Contract for the Design Build Entity to perform Design & Preconstruction Services is included in the estimated project cost with a contract value of \$9,075,727.00. Bogard Construction will be SVH's representative and Kitchell CEM will be the construction manager and oversee all activities.

A full report was included in the packet.

COMMITTEE MEMBER DISCUSSION: None

PUBLIC COMMENT: None.

MOTION:

Upon motion by Committee Member Lopez, and second by Committee Member Dr. Radner, the Finance Committee recommends the Board of Directors approval to award contract in the amount of \$9,075,727.00 to C. Overaa & Co. for Phase 1: Design & Preconstruction Services for the Seismic Compliance Project at the main hospital campus.

ROLL CALL VOTE:

Ayes: Chair Rey, Dr. Radner, Dr. Bajaj, Lopez;

Nays: None;

Abstentions: None;

Absent: Vice-Chair Hernandez Laguna.

Motion Carried

6. CONSENT AGENDA ITEMS FOR APPROVAL (LEASE AMENDMENTS):

- **FIFTH AMENDMENT TO LEASE FOR 345 ABBOTT STREET, SALINAS (ACCOUNTING OFFICE)**
- **FIRST AMENDMENT TO LEASE FOR 250 SAN JOSE STREET, SALINAS (SVH CLINICS-OB/GYN CLINIC)**

Gary Ray, CLO, reported two lease amendments which each extend the respective Lease Agreements were completed late in the month of April. Under both of these leases, Salinas Valley Health is the tenant - SVH Accounting Office at 345 Abbott Street and Salinas Valley Health Clinics-OB/GYN at 250 San Jose Street. Both Amendments are listed on the SVH Board Consent Agenda for the Regular Board meeting on April 24, 2025.

A full report was included in the packet.

COMMITTEE MEMBER DISCUSSION: None.

PUBLIC COMMENT: None.

MOTION:

Upon motion by Committee Member Lopez, and second by Committee Member Dr. Radner, the Finance Committee recommends the lease amendments (1) SVH Accounting Office at 345 Abbott Street and (2) Salinas Valley Health Clinics-OB/GYN at 250 San Jose Street be placed on the SVH Board Consent Agenda for approval.

ROLL CALL VOTE:

Ayes: Chair Rey, Dr. Radner, Dr. Bajaj, Lopez;

Nays: None;

Abstentions: None;

Absent: Vice-Chair Hernandez Laguna.

Motion Carried

7. CLOSED SESSION

Chair Rey announced that the item to be discussed in Closed Session as listed on the posted Agenda is *Report Involving Trade Secrets, strategic planning/proposed new programs and services*.

The meeting recessed into Closed Session under the Closed Session Protocol at 4:10 p.m.

8. RECONVENE OPEN SESSION/REPORT ON CLOSED SESSION

The Board reconvened Open Session at 5:00 p.m. Chair Rey announced that in Closed Session, the Board received *Report Involving Trade Secrets, strategic planning/proposed new programs and services*. No action was taken.

9. CONSIDER RECOMMENDATION FOR BOARD APPROVAL OF CONTRACT TERMS AND CONDITIONS FOR A SERVICES AGREEMENT BETWEEN SALINAS VALLEY HEALTH AND PRINNOVO, LLC

Gary Ray, CLO, and Timothy Albert, M.D., CCO, reported that Salinas Valley Health executives, Allen Radner, Tim Albert, and Gary Ray have had several meetings, both in-person and virtual, with the founders and executives from Prinново, LLC, to discuss opportunities to partner with SVH to develop an internal “Health Venture Office.” The plan would be to form Salinas Valley Health Ventures which would embed a team of entrepreneurs to leverage untapped value in our healthcare system. The Health Venture Office would bring in business development experts who will work with SVH to pilot, validate, and license new operational and clinical partnerships/solutions that address key strategic needs and challenges within the Salinas Valley Health system. Under the services agreement presented for your consideration, Prinново would embed full-time staff (3-4 full time employees in addition to support from the Prinново central office) to operate Health Venture Office.

Value and Benefits: Early stage innovative healthcare companies value partnering with smaller more nimble organizations such as SVH. SVH views a partnership with innovative healthcare companies as an opportunity to remain at the forefront of advanced healthcare technology. Partnering with early stage companies allows for organizations to grow with technology as opposed to being changed by it. This partnering allows SVH to leverage the value it has created to improve health care, to provide better service, and to pursue an opportunity to generate a financial return. The Health Venture Office partnership provides an opportunity to grow new businesses/joint ventures that leverage new capabilities and support clinical research programs.

A full report was included in the packet.

COMMITTEE MEMBER DISCUSSION: None

PUBLIC COMMENT: None.

MOTION:

Upon motion by Committee Member Dr. Radner, and second by Committee Member Dr. Bajaj, the Finance Committee recommends the Board of Directors approval of contract terms and conditions for a services agreement between Salinas Valley Health and Prinново, LLC.

ROLL CALL VOTE:

Ayes: Chair Rey, Vice-Chair Hernandez Laguna, Dr. Radner, Dr. Bajaj, Lopez;

Nays: None;

Abstentions: None;

Absent: None.

Motion Carried**10. FINANCIAL PERFORMANCE REVIEW**

An update was received from Augustine Lopez, CFO, on the Financial Performance Review for the month of March 2025. Highlights included Income from Operations \$(1.9M), Net Income \$1.4M, and Days Cash on Hand of 364.

A full report including the March Summary Financials, Financial Statements, Budget Comparison, and Statistics was included in the packet for review.

COMMITTEE MEMBER DISCUSSION: None.

11. BALANCED SCORECARD

Augustine Lopez, CFO, reported the Balanced Scorecard Summary for FY2025 year-to-date (through February), with metrics and progress was included in the packet for review.

COMMITTEE MEMBER DISCUSSION: None

12. ADJOURNMENT

There being no other business, the meeting was adjourned at 5:08 p.m. The next Finance Committee Meeting is scheduled for **Monday, May 19, 2025.**

Victor Rey, Jr., Chair

Board Paper: Finance Committee

Agenda Item: **Consider Recommendation for Board of Directors to Award Construction Contract to SSB Contracting for the Renovations to the DRC Annex in support of the EPIC Training Rooms**

Executive Sponsor: Clement Miller, Chief Operating Officer
Alysha Hyland, Chief Administrative Officer

Date: May 9, 2025

Executive Summary

Salinas Valley Health has committed to deploying the EPIC platform of management and administration tools in the coming months and years. The commitment requires significant training of all staff to assure efficient and competent utilization of the newly adopted program elements. Existing conference facilities are routinely booked to capacity. Taking existing facilities away from general use to accommodate a slate of full-day Epic training sessions creates an operational challenge. We are proposing to create two new 'stand-alone' conference/training facility buildouts, one in the Garage Annex basement, one at 5 Lower Ragsdale.

The renovations to the parking garage annex patterns the new development after the DRC's existing 3-chamber conference rooms A/B/C. The new training room will include full height motorized folding partitions to create 3 individual training chambers that can retract to reestablish the larger single chamber. Video-conferencing equipment will be installed to allow remote engagement. Included in this buildout is the creation of a men's/women's bathroom 'core' off the currently improved hallway near the new elevator, those toilet facilities will also support future occupancies once the balance of the unfinished basement is developed.

The renovations to the 5 Lower Ragsdale building involve minor renovations to optimize three existing rooms to support training staff. The renovations are anticipated to complete early September.

Facilities Management approached the Board and received approval in March 2025 for capital funding for planning, design, permitting, construction in the total amount of \$2,890,000. Facilities Management is now returning to the Board to recommend award of construction contract to SSB Contracting in the amount of \$1,484,108.

Background/Situation/Rationale

A publicly advertised request for contractor bids for construction services closed on May 7, 2025 and resulted in a bid from a responsible and responsive bidder, SSB Contracting. Design and engineering meetings, consultant coordination, inspections, testing and certifications will continue throughout upcoming construction to deliver the renovations in an expedited manner.

Pillar/Goal Alignment

☒ Service ☐ People ☒ Quality ☒ Finance ☒ Growth ☐ Community

Timeline

May 2025 – Commence construction
July 2025 – Complete construction of conference rooms
August 2025 – Complete construction of toilet rooms

Financial Implications

Budget: As currently programmed, the project cost estimate is \$2,890,000 with funding allocated for planning, design, engineering and construction of the renovations, permitting, project contingency, design assistance from the IT team, program management, and construction service estimates required to complete the project.

Current capital budget forecast includes:
Fiscal Year 2025 - \$300,000
Fiscal Year 2026 - \$2,590,000

Following completion of construction closeout, the budget will be reconciled to account for actual costs.

Recommendation

Consider Recommendation for Board of Directors to award the contract for construction to SSB Contracting, Inc. in the total amount of \$1,484,108.

Attachments

Attachment 1: SSB Contracting Bid Submission May 7, 2025

SECTION 00 41 00

SCHEDULE OF BID PRICES

1.01 GENERAL INSTRUCTIONS

- A. Bidders are directed to submit a lump sum price for all Work set forth in the Contract Documents in the space for the "Base Bid" amount in the Schedule of Bid Prices. This lump sum shall include all costs for labor, materials, tools, equipment, services, subcontractors, suppliers, taxes, insurance, shipment, delivery, overhead, profit and all other costs necessary to perform the Work in accordance with the Contract Documents. ***Contractor should assume that activities associated with utility shutdowns (mechanical, electrical, plumbing and technology) will be required during off-hours throughout the course of the Project. Any overtime costs arising in conjunction with these activities are included in the Contractor's Base Bid.***
- B. Unit prices and lump sum prices must be entered in the appropriate spaces provided in the Schedule. Unit prices shall be multiplied by the Quantities shown, and the total shall be inserted in the AMOUNT column. In the event of any error or discrepancy between the Unit Price and the calculated AMOUNT, the Unit Price shall govern. Owner may correct any mathematical errors apparent on the face of the bid.

**SALINAS VALLEY HEALTH
EPIC TRAINING FACILITY & RESTROOM IMPROVEMENT – DRC ANNEX BASEMENT**

SCHEDULE OF BID PRICES

BASE BID – ITEM A:

Contractor shall provide any and all materials, labor, tools, equipment and superintendence necessary to complete this project for the following amount. Contractor shall provide Contractor's profit and overhead for all allowance items identified below in the Base Bid. If costs incurred exceed allowance item, Contractor shall be allowed to mark up the difference between the allowance and actual by a maximum of 5%. If the actual cost is less than the allowance item, Contractor shall credit the Owner the difference, including profit and overhead added to item "A". Base Bid pricing shall include costs of phased construction as needed to achieve completion of the work as defined in the contract documents.

Contractor shall include in their base bid sufficient funding to provide coordination and superintendence necessary to install and commission specialty packages purchased directly by the owner, to include, but not be limited to: a) low voltage cabling systems for internet, phone and access control; b) low voltage cabling & equipment installations associated with audio/visual packages (designed/furnished/installed by others); c) below carpet data cable raceways (designed/furnished/installed by others); d) fire alarm system installations (designed/furnished/installed by others) and e) folding partitions (furnished/installed by others). Owner furnished package deliveries to be coordinated to align with requirements of the Contractor's Master Schedule. Refer also to SUPPLEMENTAL CONDITION Section 00 81 00.

"A" \$ 1,464,108.00

ALLOWANCE - ITEM B:

Contractor shall include an allowance of \$20,000 in their bid to provide any and all materials, labor, tools, equipment, transportation and superintendence necessary to address and rectify Discovered Conditions cited by the Authority Having Jurisdiction during construction. Contractor shall submit complete documentation of costs incurred for this work during the project and any remaining balance will be adjusted by deductive change order credited back to the Owner. All profit and overhead for this allowance item shall be provided for in item "A".

"B" \$ 20,000.00

COMPENSABLE DELAY AMOUNT – ITEM C:

Contractor shall provide all materials, labor, tools, equipment and superintendence necessary to complete any additional work required as a result of non-Contractor caused delays for the following amount. See also SUPPLEMENTAL CONDITION Section 00 83 00, item 1.02:

\$ 2,500.00 per day x 10 days delay (est.) = "C" \$ \$25,000.00

GRAND TOTAL BID PRICE:

Base bid plus total (A + B + C)

TOTAL BID PRICE: \$ 1,509,108.00

END OF SECTION 00 41 00

ISSUED FOR BID

SCHEDULE OF BID PRICES

SALINAS VALLEY HEALTH
EPIC TRAINING FACILITY &
RESTROOM IMPROVEMENT

04-18-2025

SECTION 00 41 00
Page 2

CIP# 01.1250.3915

SECTION 00 40 00

BID FORMS

PART 1 - GENERAL

1.01 INSTRUCTIONS TO BIDDERS

- A. Bid Forms shall be completed in accordance with the directions herein and the directions indicated in Section 00 10 00, "Notice Inviting Bids"; Section 00 20 00, "Instructions to Bidders"; and Section 00 41 00, "Schedule of Bid Prices," of the Contract Documents.

1.02 BID FORMS

- A. Due on or before the date of Bid Opening

Each of the following Bid Forms must be completed as part of each Bidder's bid and shall be submitted before the specified time and date of the Bid Opening as identified in Section 00 10 00, "Notice Inviting Bids", of the Contract Documents.

1. Bid Letter (including acknowledgement of receipt of Addenda)
2. List of Subcontractors
3. Disqualification Questionnaire
4. Acknowledgement of Insurance Requirements
5. Bidder's Guaranty: Bidder's Bond or Irrevocable Standby Letter of Credit
6. Non-Collusion Certification
7. Bidder's Request for Information

**BID LETTER
FOR THE SALINAS VALLEY MEMORIAL HOSPITAL**

Pursuant to the Notice Inviting Bids, the undersigned bidder herewith submits a bid on the Bid Forms attached hereto and made a part hereof, and binds itself on award by the Salinas Valley Memorial Healthcare System under this bid to execute a Contract in accordance with its bid and the Contract Documents.

The Notice Inviting Bids, Instructions to Bidders, General Requirements, Supplementary Conditions, Technical Specifications, Appendices, Contract Drawings, and Addenda, if any, are made part of this bid and all provisions thereof are hereby accepted, and all representations and warranties required thereby are hereby affirmed.

This offer shall be irrevocable for a period of ninety (90) days after the date on which bids are opened.

The undersigned bidder understands that any clarification made to the above or any new and different conditions or information submitted on or with its Bid Forms, other than that requested, may render the bid non-responsive.

The undersigned, as bidder, declares that the only persons or parties interested in this bid as principals are those named herein; that this bid is made without collusion with any other person, firm or corporation and in submitting this bid, that it has carefully examined the location of the proposed work, the attached proposed form of contract, and the plans, specifications and the other Contract Documents; and agrees if this bid is accepted, that it will contract with SVMHS, on the form of contract included with these specifications, to provide all necessary labor, materials, equipment, machinery, apparatus and other means of construction, and to do all the work specified in the Contract Documents, in the manner and time therein prescribed, and according to the requirements of the Owner's Designated Representative as therein set forth, and that he will accept all full payment therefore based on the item prices set forth in its Schedule of Bid Prices.

The prices included within the Schedule of Bid Prices include all costs for labor, materials, tools, equipment, services, subcontractors, suppliers, taxes, insurance, shipment, delivery, overhead, profit and all other costs necessary to perform the work in accordance with the Contract Documents.

The undersigned bidder acknowledges receipt, understanding, and full consideration of the following addenda to the Contract Documents:

ADDENDA NOS. (if none, so state): Addenda A, 4/28/25

Name of Bidder: SSB Contracting, Inc.

Business Address: 1161 Terven Ave. Salinas, CA 95020

Phone: (831) 424.1647 Fax: (831) 424.4401

Contractor's License No. 191651

License Expiration Date 11/30/2026

Classification Type B, C-33, C-39, C-51

ISSUED FOR BID

BID LETTER

SALINAS VALLEY HEALTH
EPIC TRAINING FACILITY &
RESTROOM IMPROVEMENT

04-18-2025

SECTION 00 40 00
Page 1

CIP# 01.1250.3915

If SOLE OWNER, sign here:

I sign as sole owner of the business named above:

If PARTNERSHIP, one or more partners sign here:

The undersigned certify that we are partners in the business named above and that we sign this bid with the full authority to do so:

If CORPORATION, execute here:

Corporate Name: SSB Contracting, Inc.

Incorporated under the laws of the State of CA

The undersigned certify that they sign this bid with the full and proper authorization so to do:

By 

*Signature of Authorized Official**

President

Title

Stephen Goldman

Typewritten or Printed Name

By 

*Signature of Authorized Official**

Secretary

Title

Stephen Goldman

Typewritten or Printed Name

If JOINT VENTURE, execute here:

Joint Venture name composed of: _____

The undersigned certify that they sign this bid with the full and proper authorization so to do:

*Signature of Authorized Official**

*Signature of Authorized Official**

Title

Title

Typewritten or Printed Name

Typewritten or Printed Name

*If bidder is a partnership or Joint Venture, give the full names of all partners and/or Joint Ventures in the space provided (use additional sheet if required). If bidder is a corporation, two signatures are required as follows: (1) the Chairman, President, or Vice-President and (2) the Secretary, Assistant Secretary, Chief Financial Officer or Assistant Treasurer. In the alternative, this Agreement may be executed by a single officer or a person other than an officer provided that evidence satisfactory to SVMHS is provided demonstrating that such individual is authorized to bind the corporation (example, a copy of a certified resolution from the corporation's board or a copy of the corporation's bylaws)

END OF BID LETTER

ISSUED FOR BID

BID LETTER

SALINAS VALLEY HEALTH
EPIC TRAINING FACILITY &
RESTROOM IMPROVEMENT

04-18-2025

SECTION 00 40 00
Page 2

CIP# 01.1250.3915

LIST OF SUBCONTRACTORS

The Bidder is required to furnish the following information in accordance with the provisions of Sections 4100 to 4114, inclusive, of the Public Contract Code of the State of California. This list and information shall include all subcontractors that will perform work, provide labor or render services to the Bidder in connection with the project in an amount in excess of one-half of one percent of the total amount of Bidder's Grand Total Bid Price.

Do not list alternative subcontractors for the same work. Use additional sheets if necessary.

NAME OF SUBCONTRACTOR	LICENSE NUMBER AND DIR REG NO.	LOCATION OF/ PLACE OF BUSINESS	PORTION OF WORK
1. Brady West, Inc.	CSLB #1098648 DIR#PW-LR-100989702	Castroville, CA	Framing, Drywall, Tbar
2. Val's Plumbing	CSLB #236164 DIR#1000002438	Salinas, CA	HVAC/Plumbing
3. D. S. Baxley, Inc.	CSLB #858554 DIR#100008534	Livermore, CA	Flooring
4. Visalia Ceramic Tile	CSLB #481599 DIR#1000000896	Visalia, CA	Tile
5. JM Electric	CSLB #376938 DIR#1000000800	Salinas, CA	Electrical
6. Monterey Struc. Steel	CSLB #846534 DIR#1000003301	Watsonville, CA	Metals
7.			
8.			
9.			
10.			
11.			
12.			
13.			
14.			
15.			

END LIST OF SUBCONTRACTORS

ISSUED FOR BID

LIST OF SUBCONTRACTORS

SALINAS VALLEY HEALTH
EPIC TRAINING FACILITY &
RESTROOM IMPROVEMENT

04-18-2025

SECTION 00 40 00
Page 1

CIP# 01.1250.3915

DISQUALIFICATION QUESTIONNAIRE

The Bidder shall complete, under penalty of perjury, the following questionnaire:

Has the Bidder, any officer of the Bidder, or any employee of the Bidder who has proprietary interest in the Bidder, ever been disqualified, removed, or otherwise prevented from bidding on, or completing a federal, state, or local government project because of a violation of law or a safety regulation?

Yes _____ No X

If the answer is yes, explain the circumstances in the following space.

NAME OF BIDDER: SSB Contracting, Inc.

NOTE: This questionnaire constitutes a part of the Bid, and signature on the portion of this Bid shall constitute signature on this questionnaire.

END OF DISQUALIFICATION QUESTIONNAIRE

ISSUED FOR BID

DISQUALIFICATION QUESTIONNAIRE

SALINAS VALLEY HEALTH
EPIC TRAINING FACILITY &
RESTROOM IMPROVEMENT

04-18-2025

SECTION 00 40 00
Page 1

CIP# 01.1250.3915

ACKNOWLEDGEMENT OF INSURANCE REQUIREMENTS

Included in the Bid Price is full compensation for the requirements set forth in Section 00 86 00, INSURANCE REQUIREMENTS of the Contract Documents, including:

- a) Workers' Compensation (per statutory requirement).

Policy shall include a waiver of subrogation.

- b) Employer's Liability coverage.

Two Million Dollars (\$2,000,000) per accident; and

Two Million Dollars (\$2,000,000) each employee by disease.

- c) Commercial General Liability coverage (including but not limited to premises and operations; contractual liability; personal and advertising injury; explosion, collapse, and underground coverage; products and completed operations, and; broad form property damage) of not less than:

Two Million Dollars (\$2,000,000) combined single limit per occurrence or claim; and

Two Million Dollars (\$2,000,000) general aggregate.

Policy shall include a Waiver of Subrogation and Additional Insured endorsement. Policy will also contain either a Cross Liability endorsement or Severability of Interests Clause.

- d) Business Automobile Liability Insurance coverage of not less than:

Two Million Dollars (\$2,000,000) combined single limit occurrence.

Policy shall include a Waiver of Subrogation and Additional Insured endorsement.

 Principal
Signature of Bidder/Title

5/7/25
Date

END OF ACKNOWLEDGEMENT OF INSURANCE REQUIREMENTS

ACKNOWLEDGEMENT OF
INSURANCE REQUIREMENTS

SALINAS VALLEY HEALTH
EPIC TRAINING FACILITY &
RESTROOM IMPROVEMENT

BIDDER'S BOND

KNOW ALL PERSONS BY THESE PRESENTS:

That SSB Construction, as Principal, and Great American Insurance Company as Surety, are held and firmly bound unto the Salinas Valley Memorial Healthcare System, hereinafter called SVMHS, in the sum of 10%, being at least ten percent (10%) of the total amount of the bid, for the payment of which sum in lawful money of the United States of America to SVMHS we bind ourselves, our heirs, executors, administrators, successors and assigns, jointly and severally, firmly by these presents.

The condition of the above obligation is such that, whereas the Principal has submitted said bid to SVMHS;

NOW, THEREFORE, if the principal is awarded a Contract by SVMHS and, within the time and in the manner required by the Specifications, enters into a written Contract with SVMHS and furnishes the requisite bond or bonds and insurance certificates, then this obligation shall become null and void, otherwise to remain in full force and effect.

In the event suit is brought upon this bond by SVMHS and judgment is recovered, the Surety shall pay all costs incurred by SVMHS in such suit, including a reasonable attorneys fee to be fixed by the Court.

Dated May 6th, 2025.

TO BE CONSIDERED COMPLETE, BOTH THE PRINCIPAL AND SURETY MUST SIGN THIS BIDDER'S BOND. IN ADDITION, THE SURETY'S SIGNATURE MUST BE NOTARIZED AND A COPY OF THE SURETY'S POWER OF ATTORNEY MUST BE ATTACHED.

SSB Construction

Principal

By: _____

Great American Insurance Company

Surety

By: Rosa E. Rivas

Rosa E. Rivas, Attorney-In-Fact

301 E. 4th Street, Cincinnati OH 45202

Address of Surety

END OF BIDDERS BOND

SALINAS VALLEY HEALTH
EPIC TRAINING FACILITY &
RESTROOM IMPROVEMENT

CIP# 01.1250.3915

CALIFORNIA ALL-PURPOSE ACKNOWLEDGMENT

A Notary Public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

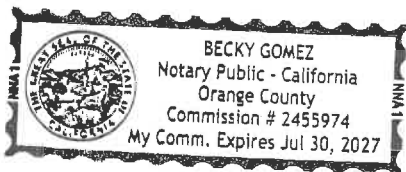
State of California

County of Orange

On 05/06/2025 before me, Becky Gomez, Notary Public, personally appeared Rosa E. Rivas who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/~~are~~ subscribed to the within instrument and acknowledged to me that ~~he~~/she/~~they~~ executed the same in ~~his~~/her/~~their~~ authorized capacity(ies), and that by ~~his~~/her/~~their~~ signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.



Signature

Becky Gomez

Signature of Notary Public

GREAT AMERICAN INSURANCE COMPANY®

Administrative Office: 301 E 4TH STREET • CINCINNATI, OHIO 45202 • 513-369-5000 • FAX 513-723-2740

The number of persons authorized by
this power of attorney is not more than FIVE

No. 0 21795

POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS: That the GREAT AMERICAN INSURANCE COMPANY, a corporation organized and existing under and by virtue of the laws of the State of Ohio, does hereby nominate, constitute and appoint the person or persons named below, each individually if more than one is named, its true and lawful attorney-in-fact, for it and in its name, place and stead to execute on behalf of the said Company, as surety, any and all bonds, undertakings and contracts of suretyship, or other written obligations in the nature thereof; provided that the liability of the said Company on any such bond, undertaking or contract of suretyship executed under this authority shall not exceed the limit stated below.

Name	Address	Limit of Power
ROSA E. RIVAS	ALL OF	ALL
MEGHAN HANES	LOS ANGELES, CALIFORNIA	\$100,000,000
TRACY ASTON		
RENATO F. REYES		
SAMANTHA RUSSELL		

This Power of Attorney revokes all previous powers issued on behalf of the attorney(s)-in-fact named above.

IN WITNESS WHEREOF the GREAT AMERICAN INSURANCE COMPANY has caused these presents to be signed and attested by its appropriate officers and its corporate seal hereunto affixed this 12TH day of MAY 2022

Attest

GREAT AMERICAN INSURANCE COMPANY



Atty L C. B.

Assistant Secretary

Mark V Vicario

Divisional Senior Vice President

STATE OF OHIO, COUNTY OF HAMILTON - ss:

MARK VICARIO (877-377-2405)

On this 12TH day of MAY, 2022, before me personally appeared MARK VICARIO, to me known, being duly sworn, deposes and says that he resides in Cincinnati, Ohio, that he is a Divisional Senior Vice President of the Bond Division of Great American Insurance Company, the Company described in and which executed the above instrument; that he knows the seal of the said Company; that the seal affixed to the said instrument is such corporate seal; that it was so affixed by authority of his office under the By-Laws of said Company, and that he signed his name thereto by like authority.



SUSAN A KOHORST
Notary Public
State of Ohio
My Comm. Expires
May 18, 2025

Susan A Kohorst

This Power of Attorney is granted by authority of the following resolutions adopted by the Board of Directors of Great American Insurance Company by unanimous written consent dated June 9, 2008.

RESOLVED: That the Divisional President, the several Divisional Senior Vice Presidents, Divisional Vice Presidents and Divisional Assistant Vice Presidents, or any one of them, be and hereby is authorized, from time to time, to appoint one or more Attorneys-in-Fact to execute on behalf of the Company, as surety, any and all bonds, undertakings and contracts of suretyship, or other written obligations in the nature thereof; to prescribe their respective duties and the respective limits of their authority; and to revoke any such appointment at any time.

RESOLVED FURTHER: That the Company seal and the signature of any of the aforesaid officers and any Secretary or Assistant Secretary of the Company may be affixed by facsimile to any power of attorney or certificate of either given for the execution of any bond, undertaking, contract of suretyship, or other written obligation in the nature thereof, such signature and seal when so used being hereby adopted by the Company as the original signature of such officer and the original seal of the Company, to be valid and binding upon the Company with the same force and effect as though manually affixed.

CERTIFICATION

I, STEPHEN C. BERAHA, Assistant Secretary of Great American Insurance Company, do hereby certify that the foregoing Power of Attorney and the Resolutions of the Board of Directors of June 9, 2008 have not been revoked and are now in full force and effect.

Signed and sealed this

6th

day of

May

, 2025.



Atty L C. B.

Assistant Secretary

**NONCOLLUSION AFFIDAVIT TO BE EXECUTED
BY BIDDER AND SUBMITTED WITH BID**

The undersigned declares:

I am the Principal of SSB Contracting, Inc., the party making the foregoing bid .

The bid is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation. The bid is genuine and not collusive or sham. The bidder has not directly or indirectly induced or solicited any other bidder to put in a false or sham bid. The bidder has not directly or indirectly colluded, conspired, connived, or agreed with any bidder or anyone else to put in a sham bid, or to refrain from bidding. The bidder has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the bid price of the bidder or any other bidder, or to fix any overhead, profit, or cost element of the bid price, or of that of any other bidder. All statements contained in the bid are true. The bidder has not, directly or indirectly, submitted his or her bid price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, to any corporation, partnership, company association, organization, bid depository, or to any member or agent thereof to effectuate a collusive or sham bid, and has not paid, and will not pay, any person or entity for such purpose.

Any person executing this declaration on behalf of a bidder that is a corporation, partnership, joint venture, limited liability company, limited liability partnership, or any other entity, hereby represents that he or she has full power to execute, and does execute, this declaration on behalf of the bidder.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct and that this declaration is executed on 5/7/25 [date], at Salinas [city], CA [state]."



Signature of Bidder

Principal

Title

5/7/25

Date

END OF NON-COLLUSION AFFIDAVIT

NONCOLLUSION AFFIDAVIT TO BE
EXECUTED BY BIDDER AND
SUBMITTED WITH BID

SALINAS VALLEY HEALTH
EPIC TRAINING FACILITY &
RESTROOM IMPROVEMENT

Board Paper: Finance Committee

Agenda Item: Consider Recommendation to the Board to Approve Updated Project Budget and Award Construction Contract to FTG Builders, Inc. for the Salinas Valley Health Medical Center Catheterization Laboratory and Interventional Radiology Equipment Replacement Project

Executive Sponsor: Clement Miller, Chief Operating Officer
Megan Giovanetti, Director of Cardiovascular Services and Sleep Medicine
John Kazel, Director of Imaging Services

Date: May 12, 2025

Executive Summary

Facilities Management is returning to the Board to recommend approval of the original capital funding to complete the design, construction and implementation required for the Cardiac Catheterization (Cath) Lab 3 and Interventional Radiology (IR) Lab Equipment Replacement project. Fiscal years 2024, 2025, and 2026 routine capital budget allocated funding for planning, design, and construction activities. In May of 2024, the Finance Committee and Board approved funding for planning, design, and major medical equipment in the amount of \$8,441,153. The total estimated project cost for the project is \$11,406,437.

The Cath Lab and the Interventional Radiology Lab are critical areas for treating patients with heart disease, peripheral vascular disease and many other diseases of the vascular, gastrointestinal, hepatobiliary, genitourinary, pulmonary, and musculoskeletal system. As a ST Elevation Myocardial Infarction (STEMI) receiving center, Salinas Valley Health (SVH) is required to maintain fully operational catheterization labs. The fluoroscopy equipment in Cath Lab 3 and IR Lab has reached end of useful life and will no longer be serviceable by the vendor (Siemens) as of December 31, 2025. Current project planning encompasses full replacement of existing equipment and building components within the procedure and control rooms. All planned renovations require a building permit from California's Department of Health Care Access and Information (HCAI).

Background/Situation/Rationale

The Interventional Radiology Lab and Cath Lab 3 are operating with equipment that has reached its end of useful life. Critical fluoroscopy equipment, serviced by Siemens, will no longer be supported after December 31, 2025. Beyond the imaging systems, supporting infrastructure in the procedure and control rooms (workstations, cabinetry, storage, lighting, etc.) is outdated and inadequate for current clinical needs. A comprehensive renovation of these rooms is required to meet contemporary regulations and support the range of procedures performed, including structural heart, peripheral vascular, and cardiac catheterization. Upgrading the imaging equipment in both suites will also provide essential capacity for growth in endovascular cardiac and vascular service lines.

On March 21, 2025, a public request for contractor bids to secure construction services was advertised in the Californian and Central Coast Builder's Exchange (Attachment 1). Additionally, a bid outreach to attract all qualified general contractors and subcontractors in the local and regional areas was performed. The bid period closed on April 25, 2025, with a bid identifying FTG Builders, Inc. as the lowest responsible and responsive bidder (Attachment 2).

Materials Management facilitated negotiations with Philips Healthcare and JM Keckler to secure contracts for capital equipment. This process included a thorough due diligence review, ensuring that the obtained pricing was at or below industry standards.

Timeline/Review Process:

March 2025 – April 2025 – Bid process & contractor selection
May 2025 – Award and execute construction contract
June 2025 – Issue notice to proceed to contractor (dependent on HCAI permit issuance)
Summer 2025 – Commence IR construction activities
Fall 2025 – Complete IR construction activities and commence Cath Lab 3 construction activities
March 2026 – Complete Cath Lab 3 construction activities

Pillar/Goal Alignment:

☒ Service ☐ People ☒ Quality ☒ Finance ☒ Growth ☐ Community

Financial/Quality/Safety/Regulatory Implications:

The financial impact from preliminary design to present is driven by several key design changes and discovered conditions. Notably, suppliers are exhibiting increased caution in their proposals and commitments due to the tariff variability. To improve procedural workflows and functionality, the equipment design revised from floor-mounted to a ceiling-mounted system. Furthermore, the required upgrade of both Cath Lab 3 and IR Lab to Class 3 standards necessitates design modifications. The mechanical system redesign increases air exchanges and minimizes impacts on critical, high-demand department wide storage space. While the cost bases of another project provided a reference point, the distinct conditions encountered by this project have collectively shaped its overall design and associated costs.

Total Planned Capital Budget(s)	\$11,406,437
Construction	\$4,057,063
Medical & Fixed Equipment	
IR Suite (CIP 01.1250.3760)	\$2,205,144
Cath Lab 3 (CIP 01.1250.3765)	\$2,362,623
Non-Medical Equipment	
IR Suite (CIP 01.1250.3760)	\$361,435
Cath Lab 3 (CIP 01.1250.3765)	\$335,613

Recommendation

Consider recommendation to Board of Directors to (i) approve the total estimated project cost for the SVH and Catheterization Laboratory and Interventional Radiology Equipment Replacement Project(s) in the budgeted amount of \$11,406,437, an increase \$2,965,284 over the previous board action in the amount of \$8,441,153 (ii) award the contract for construction to FTG Builders, Inc. in the total amount of \$4,057,063.

Attachments:

- Attachment 1: Proof of Publication of Advertisement for Bids
- Attachment 2: FTG Builders, Inc Contracting Bid Submission April 25, 2025
- Attachment 3: Estimated Project Budget (Cath Lab 3 and IR Lab)



Salinas Californian

PO Box 631437 Cincinnati, OH 45263-1437

GANNETT

AFFIDAVIT OF PUBLICATION

Accts Payable
Salinas Valley Memorial/Legals
450 E Romie Ln
Salinas CA 93901-4029

STATE OF WISCONSIN, COUNTY OF BROWN

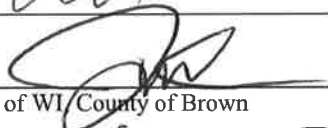
The Salinas Californian, a newspaper published in the city of Salinas, Monterey County, State of California, and personal knowledge of the facts herein state and that the notice hereto annexed was Published in said newspapers in the issue:

03/21/2025

and that the fees charged are legal.
Sworn to and subscribed before on 03/21/2025



Legal Clerk



Notary, State of WI/County of Brown

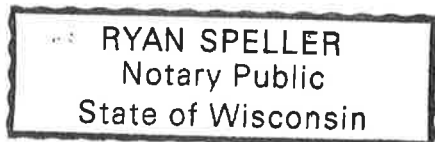


My commission expires

Publication Cost:	\$903.80	
Tax Amount:	\$0.00	
Payment Cost:	\$903.80	
Order No:	11139382	# of Copies:
Customer No:	1252807	0
PO #:	LYRK0260677	

THIS IS NOT AN INVOICE!

Please do not use this form for payment remittance.



ADVERTISEMENT FOR BIDS

Sealed proposals will be received by Salinas Valley Memorial Healthcare System ("SVMHS") operating as Salinas Valley Health located in Salinas, California, for the furnishing of all labor, materials, equipment and services to SVMHS necessary for and incidental to the construction of:

SALINAS VALLEY HEALTH CATH LAB 3 AND ANGIO EQUIPMENT REPLACEMENT

General Description. Salinas Valley Health is undertaking a comprehensive modernization project to replace imaging equipment and remodel the Catheter Laboratory (Cath Lab) and Angiography (Angio) procedure and control rooms. These facilities are located on the first floor of the Cardiac Center South and Cath Lab Expansion buildings within the main hospital. This project will be managed as a single construction effort, with two distinct project numbers and phases. The first phase will focus on remodeling the Angio procedure room, control room, and ancillary spaces. The second phase will address the Cath Lab procedure room, control room, and associated ancillary spaces. The project will include all necessary activities, coordination, materials, labor, tools, equipment, freight, transportation, superintendence, and project management required for the safe execution of the Work. The Work shall include any and all systems in support of Owner-furnished Cath Lab and Angio equipment, including structural supports, equipment anchorage, electrical and power distribution systems. The Work shall include concrete cutting, coring, filling, patching, and reinforcement per plan. The Work shall include flooring leveling, floating and prep, and flooring installation of flooring and base systems. The Work includes but is not limited to safe-off, demolition, debris and waste removal, replacement, upgrade, and adherence to infection control, temporary power, floor, wall, ceiling, structural supports and anchorage, fire proofing, mechanical, electrical and lighting, low voltage, fire alarm, nurse call, fire sprinkler, plumbing, and medical gas systems, including inspections, testing, air balancing, purity and certification of facilities, services, utilities and equipment, and restroom accessibility compliance.

Bids. Sealed bids will be received by SVMHS at the Construction Office located at 535 E Romie Lane, Suite 6, Salinas, California, until 2:00 p.m. on **April 18, 2025** at which time all bids will be publicly opened. Bids will be referred to a subsequent SVMHS Board of Directors meeting for appropriate action. All Bid Proposals shall be submitted on forms furnished by SVMHS. Bid Proposals must conform with, and be responsive to, the Bid and Contract Documents, copies of which may be obtained from SVMHS as indicated below. Only Bid Proposals submitted to SVMHS prior to the date and time set forth above for the public opening and reading of Bid Proposals shall be considered. **Note:** Bids submitted orally or by telephone, electronic transmission (email) or facsimile will be considered invalid and will not be accepted. Each Bid Proposal shall be accompanied by:

1. Bid Letter (including acknowledgement of receipt of Addenda)
2. List of Subcontractors
3. Statement of Bidder's Qualifications
4. Compliance with Immigration Reform and Control Act of 1986
5. Bidder's Guaranty: Bidder's Bond or Irrevocable Standby Letter of Credit
6. Non-Collusion Certification

All information and responses of a Bidder in its Bid Proposal, and other documents accompanying the Bid Proposal, shall be complete, accurate and true. Incomplete, inaccurate, or untrue responses or information provided by a Bidder shall be grounds for SVMHS to reject such Bidder's Bid Proposal as nonresponsive.

Pre-Bid Conference. There will be a non-mandatory pre-bid conference held prior to the date of bid. The conference will take place on **March 28, 2025, from 10:30 a.m. - 12:00 p.m.**, in the SVMHS Construction Office located at **535 E. Romie Lane, Suite 6, Salinas, California 93901**. Request to access the hospital for site investigation shall be coordinated through dsullivan@bogardconstruction.com. Bidders and their subcontractors are encouraged to investigate the existing conditions prior to close of the bidding period.

Questions. All requests for interpretation of the drawings and specifications or other questions regarding this project during the bidding process shall be submitted to SVMHS **in writing by email with the original copy to follow by mail.** No telephone questions will be accepted. All written requests for interpretation (RFIs) or correction of the Contract Documents must be received within ten (10) days of close of bid. Send all pre-bid questions and requests for interpretation to SVMHS via email at: dsullivan@bogardconstruction.com.

Bid and Contract Documents. Requests for digital versions of the Documents shall be addressed to Salinas Valley Memorial Healthcare System, Attn: Dave Sullivan (dsullivan@bogardconstruction.com). The Central Coast Builder's Exchange has all bid documents available for Bidders (Visit URL: <http://www.cccbuid.com/>).

Labor & Material Payment and Performance Bonds. The successful bidder will be required to furnish a labor & material payment bond and performance bond equal to one hundred percent (100%) of the Contract Price. Each bond must meet the statutory requirements for a public construction project as set forth in California Civil Code Section 3248. The bonds shall be secured through a surety company approved by SVMHS and paid for by the Prime Contractor.

Bid Acceptance/Rejection. SVMHS reserves the right to reject any or all bids and to waive any informalities in the bidding, or in any bid received. The Contract for the Work, if awarded, will be by action of the SVMHS Board of Directors to the responsible Bidder submitting the lowest responsive Bid Proposal. If Alternate Bid Items are included in the bidding, the lowest priced Bid Proposal will be determined on the basis of the Base Bid Proposal or on the Base Bid Proposal and the combination of Alternate Bid Items selected in accordance with the applicable provisions of the Instructions for Bidders. No bid shall be withdrawn for a period of ninety (90) calendar days subsequent to the opening of bids without the consent of SVMHS.

Contractor License Classification. In accordance with the provisions of California Public Contract Code §3300, SVMHS requires that Bidders have a valid and current class B California Contractors License. Bidders must be properly licensed at the time that the Contract for the Work is awarded and at all times during the Work. Any Bidder not so duly and properly licensed shall be subject to all penalties imposed by law. No payment shall be made for work, labor, materials or services provided under the Contract for the Work unless and until the Registrar of Contractors verifies to SVMHS that the Bidder awarded the Contract is properly and duly licensed to perform the Work.

Prevailing Wage. Minimum prevailing wage rates are required to be paid for each craft, classification, or type of worker needed to execute the Contract. Copies of such minimum rates are on file at the Administration office of SVMHS, and are available to any interested party upon request. See Labor Code Section 1773 *et seq.*

Dated: March 19, 2025
Salinas Valley Memorial Healthcare System
A Local Health Care District
March 21, 2025
LYRK0260677

SECTION 00 41 00

SCHEDULE OF BID PRICES

1.01 GENERAL INSTRUCTIONS

- A. Bidders are directed to submit a lump sum price for all Work set forth in the Contract Documents in the space for the "Base Bid" amount in the Schedule of Bid Prices. This lump sum shall include all costs for labor, materials, tools, equipment, services, subcontractors, suppliers, taxes, insurance, shipment, delivery, overhead, profit and all other costs necessary to perform the Work in accordance with the Contract Documents. ***Contractor should assume that activities associated with utility shutdowns (mechanical, electrical, plumbing and technology) will be required during off-hours throughout the course of the Project. Any overtime costs arising in conjunction with these activities are included in the Contractor's Base Bid.***
- B. Unit prices and lump sum prices must be entered in the appropriate spaces provided in the Schedule. Unit prices shall be multiplied by the Quantities shown, and the total shall be inserted in the AMOUNT column. In the event of any error or discrepancy between the Unit Price and the calculated AMOUNT, the Unit Price shall govern. Owner may correct any mathematical errors apparent on the face of the bid.

**SALINAS VALLEY HEALTH
CATH LAB 3 AND ANGIO EQUIPMENT REPLACEMENT
SCHEDULE OF BID PRICES**

BASE BID:

Contractor shall provide any and all materials, labor, tools, equipment and superintendence necessary to complete this project for the following amount. Contractor shall provide Contractor's profit and overhead for all allowance items identified below in the Base Bid item "A". If costs incurred exceed allowance item, Contractor shall be allowed to mark up the difference between the allowance and actual by a maximum of 5%. If the actual cost is less than the allowance item, Contractor shall credit the Owner the difference, including profit and overhead added to item "A".

"A" \$ 3695063.00

ALLOWANCE ITEM B:

Contractor shall include an allowance of \$70,000 in their bid to provide any and all materials, labor, tools, equipment, transportation and superintendence necessary to transport, install and commission the low voltage cabling system for internet, phone and access control. Owner shall assign the Contractor to an Owner-selected low voltage C-7 Contractor. Contractor shall submit complete documentation of costs incurred for this work during the project and any remaining balance will be adjusted by deductive change order credited back to the Owner. All profit and overhead for this allowance item shall be provided for in item "A".

"B" \$ 70,000.00

ALLOWANCE ITEM C:

Contractor shall include an allowance of \$90,000 in their bid to provide any and all materials, labor, equipment, transportation and superintendence necessary to install and commission the new fire alarm system supporting the project area. Owner shall assign the Contractor to an Owner-selected fire alarm Contractor for parts, smarts, field coordination and programming. Contractor shall submit complete documentation of costs incurred for this work during the project and any remaining balance will be adjusted by deductive change order credited back to the Owner. All profit and overhead for this allowance item shall be provided for in item "A".

"C" \$ 90,000.00

ALLOWANCE ITEM D:

Contractor shall include an allowance of \$75,000 in their bid to provide any and all materials, labor, tools, equipment, transportation and superintendence necessary to address and rectify Discovered Conditions cited by the Authority Having Jurisdiction during construction. Contractor shall submit complete documentation of costs incurred for this work during the project and any remaining balance will be adjusted by deductive change order credited back to the Owner. All profit and overhead for this allowance item shall be provided for in item "A".

"D" \$ 75,000.00

ALLOWANCE ITEM E:

Contractor shall include an allowance of \$25,000 in their bid to provide any and all materials, labor, tools, equipment, transportation and superintendence necessary to furnish and install access panels and isolation valves to facilitate future maintenance of utilities, as required or requested by the Owner. Contractor shall submit complete documentation of costs incurred for this work during the project and any remaining balance will be adjusted by deductive change order credited back to the Owner. All profit and overhead for this allowance item shall be provided for in item "A".

"E" \$ 25,000.00

ALLOWANCE ITEM F:

Contractor shall include an allowance of \$90,000 in their bid to provide any and all materials, labor, tools, equipment, transportation and superintendence necessary to furnish and install future nurse call system including conduit, backboxes, blank plates, cabling, devices, through-penetrations, fire protection, shielding, supports, bracing, framing, programming, testing and certification. Owner shall assign the Contractor to Owner-selected Contractor(s) for nurse call devices, cabling, smarts and programming. Contractor shall submit complete documentation of costs incurred for this work during the project and any remaining balance will be adjusted by deductive change order credited back to the Owner. All profit and overhead for this allowance item shall be provided for in item "A".

"F" \$ 90,000.00

COMPENSABLE DELAY AMOUNT:

Contractor shall provide all materials, labor, tools, equipment and superintendence necessary to complete any additional work required as a result of non-Contractor caused delays for the following amount:

\$ 1,200.00 per day x 10 days delay (est.) =

"G" \$ 12,000.00

GRAND TOTAL BID PRICE:

Base bid plus total (A + B + C + D + E + F + G)

\$ 4057,063.00

END OF SECTION 00 41 00

LIST OF SUBCONTRACTORS

The Bidder is required to furnish the following information in accordance with the provisions of Sections 4100 to 4114, inclusive, of the Public Contract Code of the State of California. This list and information shall include all subcontractors that will perform work, provide labor or render services to the Bidder in connection with the project in an amount in excess of one-half of one percent of the total amount of Bidder's Grand Total Bid Price.

Do not list alternative subcontractors for the same work. Use additional sheets if necessary.

NAME OF SUBCONTRACTOR	LICENSE NUMBER AND DIR REG NO.	LOCATION OF/ PLACE OF BUSINESS	PORTION OF WORK
1.			
2. A&B Fire Protection and Safety, Inc.	CSLB# 643385 PWCR# 2000007881	Salinas	Fire Protection
3. Summers & Sons Electric, Inc.	CSLB# 553837 PWCR# 1000013422	San Jose	Electrical
4. Cline Glass Contractors, Inc.	CSLB# 472048 PWCR# 1000014057	Fremont	Glazing/Sliding Doors
5. NELCO Worldwide	CSLB# 121427 PWCR# 1000007173	Burlington, MA	Lead Lined Windows
6. Harry L. Murphy, Inc.	CSLB# 145985 PWCR# 1000004204	San Jose	Flooring
7. Unistrut International Corporation (Atkore)	CSLB# 908601 PWCR# 1000025946	Addison, IL	Unistrut System
8. Val's Plumbing and Heating, Inc.	CSLB# 236164 PWCR# 1000002438	Salinas	Plumbing, HVAC, Med Gas Systems
9. Minton Door Company	CSLB# 830681 PWCR# 1000006532	Sunnyvale	Doors
10. Universal Metro	CSLB# 762519 PWCR# 1000014363	Santa Fe Springs	Flooring
11. Coastwide Environmental Technologies, Inc.	CSLB# 523560 PWCR# 1000001357	Watsonville	Demolition/Abatement
12. Benchmark Steel, Inc.	CSLB# 801334 PWCR# 1000028550	Hollister	Structural Steel and Supports
13. B.T. Mancini Co. Inc.	CSLB# 229210 PWCR# 1000002989	Santa Clara	Flooring
14. J&S Metco DBA J&S Metals, Inc.	CSLB# 807257 PWCR# 1000044491	Grants Pass, OR	Lead Drywall
15. Expert Drywall Systems, Inc.	CSLB# 267480 PWCR# 1000005747	San Jose	Metal Stud Framing & Drywall

END LIST OF SUBCONTRACTORS

LIST OF SUBCONTRACTORS

The Bidder is required to furnish the following information in accordance with the provisions of Sections 4100 to 4114, inclusive, of the Public Contract Code of the State of California. This list and information shall include all subcontractors that will perform work, provide labor or render services to the Bidder in connection with the project in an amount in excess of one-half of one percent of the total amount of Bidder's Grand Total Bid Price.

Do not list alternative subcontractors for the same work. Use additional sheets if necessary.

NAME OF SUBCONTRACTOR	LICENSE NUMBER AND DIR REG NO.	LOCATION OF/ PLACE OF BUSINESS	PORTION OF WORK
16. Acoustic Solutions	CSLB# 920917 PWCR# 1000013257	Fresno	Ceilings/T-Bar
27. WM. B. Saleh Painting, Inc.	CSLB# 468616 PWCR# 1000010542	Fresno	Painting
28. Central Valley Casework, Inc.	CSLB# 837664 PWCR# 1000024021	Madera	Casework
49. N/A			
30. Alcal Specialty Contracting, Inc.	CSLB# 815286 PWCR# 1000000315	Sacramento	Insulation/Firestopping/ Fireproofing
31. California Roofing Co, Inc.	CSLB# 174900 PWCR# 1000007161	San Jose	Roofing
22. Bess Testlab, Inc.	CSLB# 817532 PWCR# 1000007058	Hayward	Concrete Scanning/GPR
23. Cal Med Installations, LLC	CSLB# N/A PWCR# 2000002469	Salinas	Medical Equipment Removal and Off-haul
9.			
10.			
11.			
12.			
13.			
14.			
15.			

END LIST OF SUBCONTRACTORS

**BID LETTER
FOR THE SALINAS VALLEY MEMORIAL HOSPITAL**

Pursuant to the Notice Inviting Bids, the undersigned bidder herewith submits a bid on the Bid Forms attached hereto and made a part hereof, and binds itself on award by the Salinas Valley Memorial Healthcare System under this bid to execute a Contract in accordance with its bid and the Contract Documents.

The Notice Inviting Bids, Instructions to Bidders, General Requirements, Supplementary Conditions, Technical Specifications, Appendices, Contract Drawings, and Addenda, if any, are made part of this bid and all provisions thereof are hereby accepted, and all representations and warranties required thereby are hereby affirmed.

This offer shall be irrevocable for a period of ninety (90) days after the date on which bids are opened.

The undersigned bidder understands that any clarification made to the above or any new and different conditions or information submitted on or with its Bid Forms, other than that requested, may render the bid non-responsive.

The undersigned, as bidder, declares that the only persons or parties interested in this bid as principals are those named herein; that this bid is made without collusion with any other person, firm or corporation and in submitting this bid, that it has carefully examined the location of the proposed work, the attached proposed form of contract, and the plans, specifications and the other Contract Documents; and agrees if this bid is accepted, that it will contract with SVMHS, on the form of contract included with these specifications, to provide all necessary labor, materials, equipment, machinery, apparatus and other means of construction, and to do all the work specified in the Contract Documents, in the manner and time therein prescribed, and according to the requirements of the Owner's Designated Representative as therein set forth, and that he will accept all full payment therefore based on the item prices set forth in its Schedule of Bid Prices.

The prices included within the Schedule of Bid Prices include all costs for labor, materials, tools, equipment, services, subcontractors, suppliers, taxes, insurance, shipment, delivery, overhead, profit and all other costs necessary to perform the work in accordance with the Contract Documents.

The undersigned bidder acknowledges receipt, understanding, and full consideration of the following addenda to the Contract Documents:

ADDENDA NOS. (if none, so state): A & B

Name of Bidder: FTG Builders, Inc.

Business Address: 1565 Lafayette St.
Santa Clara, CA, 95050

Phone: 408-231-0010 Fax: 669-231-0011

Contractor's License No. 754647

License Expiration Date 04/30/2027

Classification Type A & B

If SOLE OWNER, sign here:

I sign as sole owner of the business named above:

If PARTNERSHIP, one or more partners sign here:

The undersigned certify that we are partners in the business named above and that we sign this bid with the full authority to do so:

If CORPORATION, execute here:

Corporate Name: FTG Builders, Inc.

Incorporated under the laws of the State of CALIFORNIA

The undersigned certify that they sign this bid with the full and proper authorization so to do:

By [Signature]
Signature of Authorized Official*

President
Title

Rodney E. Terra, Jr.
Typewritten or Printed Name

By [Signature]
Signature of Authorized Official*

Chief Financial Officer
Title

Sergio Ruiz
Typewritten or Printed Name

If JOINT VENTURE, execute here:

Joint Venture name composed of: _____

The undersigned certify that they sign this bid with the full and proper authorization so to do:

Signature of Authorized Official*

Title

Typewritten or Printed Name

Signature of Authorized Official*

Title

Typewritten or Printed Name

*If bidder is a partnership or Joint Venture, give the full names of all partners and/or Joint Ventures in the space provided (use additional sheet if required). If bidder is a corporation, two signatures are required as follows: (1) the Chairman, President, or Vice-President and (2) the Secretary, Assistant Secretary, Chief Financial Officer or Assistant Treasurer. In the alternative, this Agreement may be executed by a single officer or a person other than an officer provided that evidence satisfactory to SVMHS is provided demonstrating that such individual is authorized to bind the corporation (example, a copy of a certified resolution from the corporation's board or a copy of the corporation's bylaws)

END OF BID LETTER

DISQUALIFICATION QUESTIONNAIRE

The Bidder shall complete, under penalty of perjury, the following questionnaire:

Has the Bidder, any officer of the Bidder, or any employee of the Bidder who has proprietary interest in the Bidder, ever been disqualified, removed, or otherwise prevented from bidding on, or completing a federal, state, or local government project because of a violation of law or a safety regulation?

Yes _____ No X

If the answer is yes, explain the circumstances in the following space.

NAME OF BIDDER: FTG Builders, Inc.

NOTE: This questionnaire constitutes a part of the Bid, and signature on the portion of this Bid shall constitute signature on this questionnaire.

END OF DISQUALIFICATION QUESTIONNAIRE

ACKNOWLEDGEMENT OF INSURANCE REQUIREMENTS

Included in the Bid Price is full compensation for the requirements set forth in Section 00 86 00, INSURANCE REQUIREMENTS of the Contract Documents, including:

- a) Workers' Compensation (per statutory requirement).

Policy shall include a waiver of subrogation.

- b) Employer's Liability coverage.

Two Million Dollars (\$2,000,000) per accident; and

Two Million Dollars (\$2,000,000) each employee by disease.

- c) Commercial General Liability coverage (including but not limited to premises and operations; contractual liability; personal and advertising injury; explosion, collapse, and underground coverage; products and completed operations, and; broad form property damage) of not less than:

Two Million Dollars (\$2,000,000) combined single limit per occurrence or claim; and


Two Million Dollars (\$2,000,000) general aggregate.

Policy shall include a Waiver of Subrogation and Additional Insured endorsement. Policy will also contain either a Cross Liability endorsement or Severability of Interests Clause.

- d) Business Automobile Liability Insurance coverage of not less than:

Two Million Dollars (\$2,000,000) combined single limit occurrence.

Policy shall include a Waiver of Subrogation and Additional Insured endorsement.

 President
Signature of Bidder/Title

04/25/2025
Date

END OF ACKNOWLEDGEMENT OF INSURANCE REQUIREMENTS

BIDDER'S BOND

KNOW ALL PERSONS BY THESE PRESENTS:

That FTG Builders, Inc., as Principal, and Great American Insurance Company as Surety, are held and firmly bound unto the Salinas Valley Memorial Healthcare System, hereinafter called SVMHS, in the sum of (\$ 10% of the total amount of the bid, being at least ten percent (10%) of the total amount of the bid, for the payment of which sum in lawful money of the United States of America to SVMHS we bind ourselves, our heirs, executors, administrators, successors and assigns, jointly and severally, firmly by these presents.

The condition of the above obligation is such that, whereas the Principal has submitted said bid to SVMHS;

NOW, THEREFORE, if the principal is awarded a Contract by SVMHS and, within the time and in the manner required by the Specifications, enters into a written Contract with SVMHS and furnishes the requisite bond or bonds and insurance certificates, then this obligation shall become null and void, otherwise to remain in full force and effect.

In the event suit is brought upon this bond by SVMHS and judgment is recovered, the Surety shall pay all costs incurred by SVMHS in such suit, including a reasonable attorneys fee to be fixed by the Court.

Dated April 16, 2025.

TO BE CONSIDERED COMPLETE, BOTH THE PRINCIPAL AND SURETY MUST SIGN THIS BIDDER'S BOND. IN ADDITION, THE SURETY'S SIGNATURE MUST BE NOTARIZED AND A COPY OF THE SURETY'S POWER OF ATTORNEY MUST BE ATTACHED.

FTG Builders, Inc.

Principal

By: 

The Great American Insurance Company

Surety

By: 

Jody Nelson, Attorney-In-Fact

301 E. Fourth Street Cincinnati, Ohio 45202

Address of Surety

END OF BIDDERS BOND

GREAT AMERICAN INSURANCE COMPANY®

Administrative Office: 301 E 4TH STREET • CINCINNATI, OHIO 45202 • 513-369-5000 • FAX 513-723-2740

The number of persons authorized by
this power of attorney is not more than TWO

No. 0 22516

POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS: That the GREAT AMERICAN INSURANCE COMPANY, a corporation organized and existing under and by virtue of the laws of the State of Ohio, does hereby nominate, constitute and appoint the person or persons named below, each individually if more than one is named, its true and lawful attorney-in-fact, for it and in its name, place and stead to execute on behalf of the said Company, as surety, any and all bonds, undertakings and contracts of suretyship, or other written obligations in the nature thereof; provided that the liability of the said Company on any such bond, undertaking or contract of suretyship executed under this authority shall not exceed the limit stated below.

Name	Address	Limit of Power
JAMES UNTIEDT	BOTH OF	BOTH
JODY NELSON	SAN JOSE, CALIFORNIA	\$100,000,000.00

This Power of Attorney revokes all previous powers issued on behalf of the attorney(s)-in-fact named above.

IN WITNESS WHEREOF the GREAT AMERICAN INSURANCE COMPANY has caused these presents to be signed and attested by its appropriate officers and its corporate seal hereunto affixed this 29TH day of JULY, 2024.

GREAT AMERICAN INSURANCE COMPANY



Stephen C. Beraha

Assistant Secretary

Mark V. Vicario

Divisional Senior Vice President

STATE OF OHIO, COUNTY OF HAMILTON - ss:

MARK VICARIO (877-377-2405)

On this 29TH day of JULY, 2024, before me personally appeared MARK VICARIO, to me known, being duly sworn, deposes and says that he resides in Cincinnati, Ohio, that he is a Divisional Senior Vice President of the Bond Division of Great American Insurance Company, the Company described in and which executed the above instrument; that he knows the seal of the said Company; that the seal affixed to the said instrument is such corporate seal; that it was so affixed by authority of his office under the By-Laws of said Company, and that he signed his name thereto by like authority.



SUSAN A KOHORST
Notary Public
State of Ohio
My Comm. Expires
May 18, 2025

Susan A Kohorst

This Power of Attorney is granted by authority of the following resolutions adopted by the Board of Directors of Great American Insurance Company by unanimous written consent dated June 9, 2008.

RESOLVED: That the Divisional President, the several Divisional Senior Vice Presidents, Divisional Vice Presidents and Divisional Assistant Vice Presidents, or any one of them, be and hereby is authorized, from time to time, to appoint one or more Attorneys-in-Fact to execute on behalf of the Company, as surety, any and all bonds, undertakings and contracts of suretyship, or other written obligations in the nature thereof; to prescribe their respective duties and the respective limits of their authority; and to revoke any such appointment at any time.

RESOLVED FURTHER: That the Company seal and the signature of any of the aforesaid officers and any Secretary or Assistant Secretary of the Company may be affixed by facsimile to any power of attorney or certificate of either given for the execution of any bond, undertaking, contract of suretyship, or other written obligation in the nature thereof, such signature and seal when so used being hereby adopted by the Company as the original signature of such officer and the original seal of the Company, to be valid and binding upon the Company with the same force and effect as though manually affixed.

CERTIFICATION

I, STEPHEN C. BERAHA, Assistant Secretary of Great American Insurance Company, do hereby certify that the foregoing Power of Attorney and the Resolutions of the Board of Directors of June 9, 2008 have not been revoked and are now in full force and effect.

Signed and sealed this 16 day of April, 2025



Stephen C. Beraha

Assistant Secretary

CALIFORNIA ACKNOWLEDGMENT

CIVIL CODE § 1189

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of California }

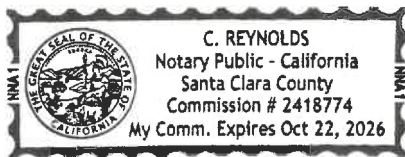
County of Santa Clara }

On 04-16-2023 before me, C Reynolds, Notary Public,
Date Here Insert Name and Title of the Officer
personally appeared Jody Nelson
Name(s) of Signer(s)

who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.



Place Notary Seal and/or Stamp Above

Signature C Reynolds
Signature of Notary Public

OPTIONAL

Completing this information can deter alteration of the document or fraudulent reattachment of this form to an unintended document.

Description of Attached Document

Title or Type of Document: _____

Document Date: _____ Number of Pages: _____

Signer(s) Other Than Named Above: _____

Capacity(ies) Claimed by Signer(s)

Signer's Name: _____

☐ Corporate Officer – Title(s): _____☐ Partner – ☐ Limited ☐ General☐ Individual ☐ Attorney in Fact☐ Trustee ☐ Guardian or Conservator☐ Other: _____

Signer is Representing: _____

Signer's Name: _____

☐ Corporate Officer – Title(s): _____☐ Partner – ☐ Limited ☐ General☐ Individual ☐ Attorney in Fact☐ Trustee ☐ Guardian or Conservator☐ Other: _____

Signer is Representing: _____

**NONCOLLUSION AFFIDAVIT TO BE EXECUTED
BY BIDDER AND SUBMITTED WITH BID**

The undersigned declares:

I am the President of FRG Builders, Inc., the party making the foregoing bid.

The bid is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation. The bid is genuine and not collusive or sham. The bidder has not directly or indirectly induced or solicited any other bidder to put in a false or sham bid. The bidder has not directly or indirectly colluded, conspired, connived, or agreed with any bidder or anyone else to put in a sham bid, or to refrain from bidding. The bidder has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the bid price of the bidder or any other bidder, or to fix any overhead, profit, or cost element of the bid price, or of that of any other bidder. All statements contained in the bid are true. The bidder has not, directly or indirectly, submitted his or her bid price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, to any corporation, partnership, company association, organization, bid depository, or to any member or agent thereof to effectuate a collusive or sham bid, and has not paid, and will not pay, any person or entity for such purpose.

Any person executing this declaration on behalf of a bidder that is a corporation, partnership, joint venture, limited liability company, limited liability partnership, or any other entity, hereby represents that he or she has full power to execute, and does execute, this declaration on behalf of the bidder.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct, and that this declaration is executed on 04/25/2025 [date], at Santa Clara [city], California [state]."



Signature of Bidder

President

Title

04/25/2025

Date

END OF NON-COLLUSION AFFIDAVIT

SALINAS VALLEY HEALTH MEDICAL CENTER

SALINAS VALLEY MEMORIAL HEALTHCARE SYSTEM

Salinas, California

ADDENDUM A
TO THE BID DOCUMENTS FOR
SALINAS VALLEY HEALTH CATH LAB 3 AND ANGIO EQUIPMENT REPLACEMENT

ISSUED: April 1, 2025

This Addendum A must be signed by the bidder and included in the bid documents submitted for this Project. Salinas Valley Memorial Healthcare System reserves the right to disregard any bid, which does not include this Addendum A. Salinas Valley Memorial Healthcare System may waive this requirement at its sole discretion.

SEE ATTACHED ADDENDUM ITEMS

Prepared By:



Shane Murphy
SVMHS Designated Representative

BIDDER'S CERTIFICATION

I acknowledge receipt of this Addendum A and accept all conditions contained herein.



Bidder's Signature



Date



Name of Company

Please return this signed page to Shane Murphy at SVMH as soon as possible to confirm receipt of this addendum. Please email as a PDF to smurphy@bogardconstruction.com.

BID DOCUMENTS FOR
SALINAS VALLEY HEALTH
CATH LAB 3 AND ANGIO EQUIPMENT REPLACEMENT

SALINAS VALLEY HEALTH ISSUED: April 1, 2025

REVISIONS TO THE BID DOCUMENTS

DUE DATE: 2:00 PM on Friday, April 18, 2025
(NO CHANGE)

REVISIONS TO THE BID SPECIFICATIONS

1. **Attachment 1. Backcheck #1 – Angio Equipment Replacement - Plans**
Reference attachment containing HCAI Submittal for Backcheck #1 plans.
2. **Attachment 2. Backcheck #1 – Angio Equipment Replacement - Specifications**
Reference attachment containing HCAI Submittal for Backcheck #1 specifications.
3. **Attachment 3. Backcheck #1 – Angio Equipment Replacement - TIO**
Reference attachment containing HCAI Submittal for Backcheck #1 TIO.

REFERENCE DOCUMENTS FOR BIDDERS

4. **Attachment 4. Non-Mandatory Pre-Bid Conference (3/28/2025)**
 - a. Presentation
 - b. Attendee List
5. **Attachment 5. Hazardous Materials Report**

SALINAS VALLEY HEALTH MEDICAL CENTER

SALINAS VALLEY MEMORIAL HEALTHCARE SYSTEM

Salinas, California

ADDENDUM B

TO THE BID DOCUMENTS FOR

SALINAS VALLEY HEALTH CATH LAB 3 AND ANGIO EQUIPMENT REPLACEMENT

ISSUED: April 16, 2025

This Addendum B must be signed by the bidder and included in the bid documents submitted for this Project. Salinas Valley Memorial Healthcare System reserves the right to disregard any bid, which does not include this Addendum B. Salinas Valley Memorial Healthcare System may waive this requirement at its sole discretion.

SEE ATTACHED ADDENDUM ITEMS

Prepared By:



Shane Murphy
SVMHS Designated Representative

BIDDER'S CERTIFICATION

I acknowledge receipt of this Addendum B and accept all conditions contained herein.



Bidder's Signature

4/25/2025

Date

FTG Builders, Inc.

Name of Company

Please return this signed page to Shane Murphy at SVMH as soon as possible to confirm receipt of this addendum. Please email as a PDF to smurphy@bogardconstruction.com.

BID DOCUMENTS FOR
SALINAS VALLEY HEALTH
CATH LAB 3 AND ANGIO EQUIPMENT REPLACEMENT

ISSUED: April 16, 2025

REVISIONS TO THE BID DOCUMENTS

DUE DATE: Friday, April 25, 2025, at 2:00 PM

REVISIONS TO THE BID SPECIFICATIONS

- 1. Attachment 1. Section 00 10 00**
Revised Page 1 Section 00 10 00 "NOTICE INVITING BIDS".

Salinas Valley Memorial Healthcare System

Project Cost Model: SVM CIP ANGIO EQ REPLACEMENT - 01.1250.3760
SVM CIP CATH LAB 3 EQ REPLACEMENT - 01.1250.3765

Architect: SKA

Subject: Budget prepared at Agency Review

Date Printed: 5/12/2025

Budget Amount: \$8,441,153

Budget Approved Date: 5/8/2024

Anticipated Completion: Q1 FY26

Prepared by: DS/SL, Checked by

Budget Summary				
		A	A1	A2
Line Item	Description	Original Budget	Budget Revisions	Current Budget
	1 Construction			
100	Construction	\$1,450,000	\$2,607,063	\$4,057,063
101	Owner Contingency	\$100,000	\$0	\$100,000
	2 Design			
200	Professional Fees	\$703,500	\$44,965	\$748,465
200	Reimbursables	\$3,500	\$0	\$3,500
	Inspections and Consultation			
300	Inspector of Record	\$116,000	\$0	\$116,000
301	Special Inspections	\$44,000	\$0	\$44,000
303	Testing	\$0	\$16,500	\$16,500
	4 AHJ Fees			
400	HCAI Fees	\$110,000	\$10,554	\$120,554
	5 Soft Costs			
502	Construction Management	\$525,000	\$8,540	\$533,540
503	Abatement	\$3,000	\$0	\$3,000
504	Infection Control	\$0	\$3,000	\$3,000
	7 FF&E			
701	Medical Equipment	\$4,503,153	\$64,614	\$4,567,767
702	Non-Medical Equipment	\$525,000	\$172,048	\$697,048
703	Data & Phone Equipment	\$50,000	\$0	\$50,000
704	Furnishings	\$20,000	\$6,000	\$26,000
704	Hazmat	\$0	\$0	\$0
		\$0	\$0	\$0
9900	Project Contingency + Escalation	\$288,000	\$32,000	\$320,000
Totals		\$8,441,153	\$2,965,284	\$11,406,437



“An Integrated Healthcare Delivery System”

Operating & Capital Budget Fiscal Year 2026

Finance Committee: Monday May 19, 2025

Scott Cleveland
Interim Chief Financial Officer



MISSION

It is the mission of Salinas Valley Health to provide quality healthcare to our patients and to improve the health and well-being of our community.

VISION

A community where good health grows through every action, in every place, for every person.

SALINAS VALLEY HEALTH BOARD OF DIRECTORS



JOEL HERNANDEZ LAGUNA
PRESIDENT



CATHERINE CARSON
VICE PRESIDENT



ROLANDO CABRERA, MD
SECRETARY



VICTOR REY JR.
TREASURER



ISAURA ARREDONDO
ASSISTANT TREASURER

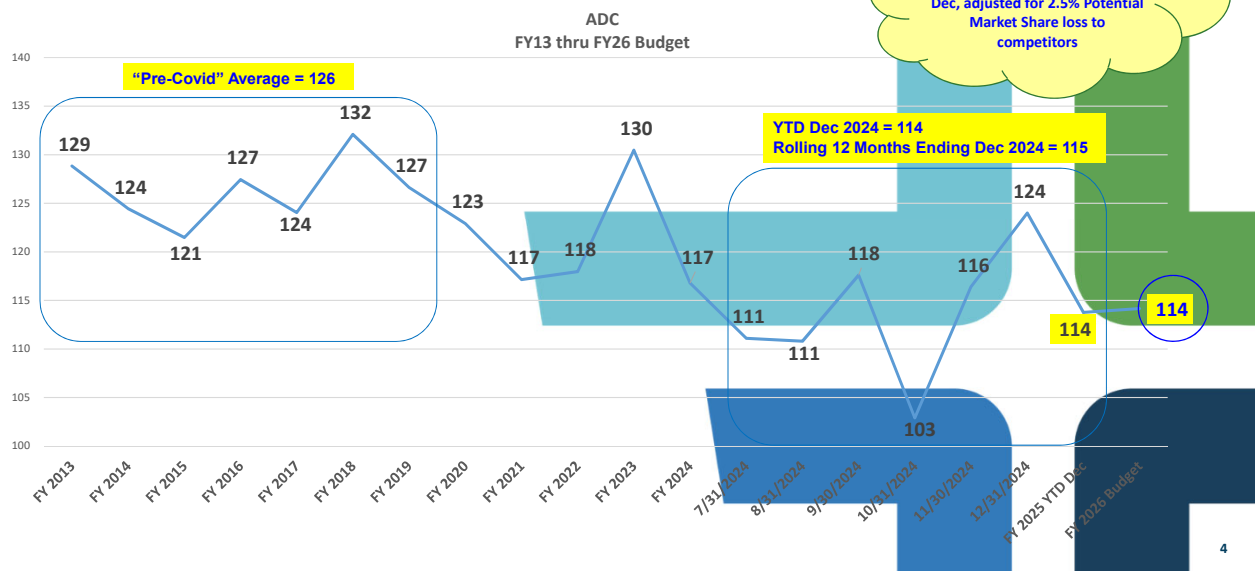
Salinas Valley Health Medical Center Key Operating Budget Assumptions

- Consolidated Operating Margin % : **0.4%**
- Budget FY 2026 – Incorporates patient volumes based on current trends

Statistic	FY 2026 Budget	FY 2025 Projected
ADC	114	114
Admissions	10,966	11,198
ALOS	3.8	3.7
IP Surgery Cases	1,719	1,756
OP Surgery Cases	3,447	3,531
Deliveries	1,536	1,331
ER Admissions	8,460	8,641
ER OP Visits	54,791	54,137
Total ER Admissions % of Admissions (excl OB ED)	85%	85%

3

Salinas Valley Health Medical Center Average Daily Census Trend FY 2013 thru FY 2026 Budget



4

Salinas Valley Health Clinics Key Assumptions FY26 Budget

- **Volumes, Gross Charges & Net Revenues:** New provider ramp up period reflected, remaining same store business are generally budgeted to a normalized version of FY2025
- **Reimbursement rates:** Current yield to reflect recently negotiated contract rates for Commercial Health Plans
- **Incorporate retention/recruitment** of physicians and / or expansion of new practices and service lines
- **Incorporate negotiated rate increases** to physician professional services agreements at fair market values
- **Incorporate inflationary increases** to salaries, wages & benefits of non-physician staff, purchased services and supplies/non-labor expenses

Proposed Consolidated FY 2026 Budget Compared to FY 2025 Projection

	FY 2026 Budget	FY 2025 Projection		
PL SUMMARY	CONSOLIDATED TOTAL	CONSOLIDATED TOTAL	CONSOLIDATED Variance	% Change
GROSS PATIENT REVENUE	3,749,945,189	3,553,687,043	196,258,146	5.5%
NET PATIENT REVENUE	806,084,874	782,826,736	23,258,138	3.0%
Yield	21.5%	22.0%	-0.5%	-2.4%
OTHER REVENUE	31,013,705	38,005,010	(6,991,305)	-18.4%
TOTAL REVENUE	837,098,578	820,831,746	16,266,833	2.0%
TOTAL OPERATING EXPENSES	833,516,907	763,431,340	(70,085,567)	-9.2%
OPERATING MARGIN	3,581,671	57,400,406	(53,818,734)	-93.8%
OPERATING MARGIN %	0.4%	7.0%	-6.6%	-93.9%
EBITDA	45,265,845	92,719,193	(47,453,348)	-51.2%
EBITDA %	5.4%	11.3%	-5.9%	-52.1%
OTHER NON OPERATING INCOME	29,759,052	41,713,324	(11,954,272)	-28.7%
TOTAL MARGIN	33,340,724	99,113,730	(65,773,007)	-66.4%
TOTAL MARGIN %	4.0%	12.1%	-8.1%	-67.0%



SVH Proposed Capital Budget Fiscal Year 2026

Salinas Valley Health Routine Capital Budget Summary, FY 2026

Sources of Capital - Total Capital

General Operating Funds	\$	70.7m
Foundation (allocation from estimated overall contribution)	\$	1.0m
Total Sources of Capital	\$	71.7m

Carryover Projects Started in FY2025 or Prior

1 DRC - 200T Chiller Replacement (Non-IT Spaces) (\$5.2m Total Capital over FY25 - FY27)	\$	4.5m
2 Angio/Special Procedures Suite (\$4.1m Total Capital over FY25 - FY26)	\$	3.9m
3 Cath Lab 3 Replacement (\$4.3m Total Capital over FY25-FY26)	\$	3.9m
4 X-ray Room 1 & 2 (\$3.5 m Total Capital Over FY25 - FY27)	\$	2.3m
5 Lab Air Handler Replacement (\$2.5M Total Capital Over FY25-27)	\$	1.0m
6 Nurse Call System 3rd Phase (ICU/CCU, Imaging, Cath Labs, CT, OPS, Nuc Med) (\$2.8M Total Capital Over FY25-27)	\$	1.0m
7 L&D Skytron Delivery lights (\$0.6m Total Capital over FY25-FY26)	\$	0.5m
Subtotal Carryover Projects	\$	17.2m

Salinas Valley Health Routine Capital Budget Summary FY 2026

New Capital Under Consideration

Facilities/Construction

1 Hospital Outpatient MRI Building MRI Replacement/Renovation (\$4.1m Total Capital over FY26 - FY27)	\$	3.1m
2 Roof Work, 5 Lower Ragsdale Building	\$	1.5m
3 Gift Shop Relocation (\$2.5m Total Capital over FY25 - FY27)	\$	0.8m
4 Remodel; Part of Morgue Converted for IV Pump Cleaning and Storage	\$	0.5m
5 Primary Transformer (\$5.0m Total Capital over FY26 - FY27)	\$	0.3m
6 Other Projects < \$200k	\$	0.03m

Total New - Facilities/Construction

\$ 6.1m

Salinas Valley Health Routine Capital Budget Summary, FY 2026

New Capital Under Consideration (Continued)

Equipment

1 Siemens FlexLab™ XLaboratory Automation to Interconnect Analyzers	\$	1.4m
2 Par Ex - Bin Replacement, to replace exiting supply bins with weighted bins (for resupply)	\$	0.9m
3 Ultrasound Systems, replace old systems (life cycle)	\$	0.8m
4 Stryker Power System 9 to power Operating Room equipment	\$	0.8m
5 Central Thermal Fluid Steam System (produces steam for heating in hospital, and steam for sterilizers) (\$4.7m over FY26 - FY27)	\$	0.7m
6 Hologic mammography Systems Hardware/Software Upgrade (life cycle)	\$	0.6m
7 DRC Cooling Tower	\$	0.5m
8 DRC 80 Ton Chiller (cooling for offices and warehouse)	\$	0.4m
9 Microscope Operating Room - Zeiss Pentero 800 S System	\$	0.4m
10 Intraaortic balloon pumps	\$	0.4m
11 C-arm Replacement (Operating Room & Endoscopic Procedures)	\$	0.3m
12 5 yr Hillrom Centrella Beds Project (113 Beds spread over 5 years, year 4, \$1.3m Total)	\$	0.3m
13 Other Projects < \$200k	\$	2.0m

Total New - Equipment

\$ 9.5m

Salinas Valley Health Routine Capital Budget Summary FY 2026

Information Technology		
1 Security, Replace internal security firewall	\$	1.1m
2 Replacement/Expansion of Data Storage	\$	0.6m
3 EPIC: Mobile Devices	\$	0.6m
4 Server Replacement/Expansion	\$	0.5m
5 User Devices, Hospital	\$	0.4m
6 User Devices, Clinics	\$	0.2m
7 Phone System - Migration to cloud based system with onsite backup	\$	0.2m
8 Other Information Technology < \$200k	\$	1.0m
Total New - Information Technology (Hospital Wide)	\$	4.7m
Total Fiscal Year 2026 Routine Capital	\$	37.4m

Salinas Valley Health Strategic Capital Budget Summary FY 2026

Strategic Capital Targets:
Return on investment > 30%
Payback period of 4-5 years or less

Strategic Capital Under Consideration		
1 New Emergency Room (\$75m Capital Total Over FY25-FY29)	\$	1.6m
2 MRI, Transition From Outside MRI (\$8m Capital Total Over FY25-FY28)	\$	0.7m
3 EPIC Office buildout & core restrooms - DRC (\$2.0m Over FY25-26)	\$	0.3m
4 Epic Training Rooms - Ryan Ranch (\$1.0m Over FY25-26)	\$	0.9m
Total Hospital Strategic Capital	\$	3.5m
5 North Salinas Medical Office Building (40,000 Square Feet, \$25m Capital Total Over FY26 - FY28, Tentative)	\$	5.0m
6 MRI Upgrade (626 Brunken, Salinas, \$2.9m Capital FY25 - FY26)	\$	2.4m
7 Clinic updates and equipment	\$	1.0m
8 Primecare 355 Abbott Street Refresh (\$1.2m over FY25 - FY26)	\$	1.1m
Total Clinics Strategic Capital	\$	9.5m
9 SVH Other	\$	1.0m
Total Strategic Capital Requests	\$	13.9m

Salinas Valley Health Capital Budget Summary FY 2026

FY2026 Capital Budget Summary		
Hospital Routine Capital	\$	37.4m
Hospital Strategic Capital	\$	3.5m
Hospital Epic Inpatient (\$64.2m over FY25-28)	\$	9.1m
Hospital Seismic Upgrade (\$62.5m Total, Through FY28)	\$	11.3m
Clinic Capital (Strategic and SVH Clinic Routine)	\$	10.5m
Total Proposed Capital Budget For FY2026	\$	71.7m

Board Recommendation

*Recommend for Board approval of the SVH Operating & Capital Budget for Fiscal Year 2026 with a Budgeted Operating Margin of **\$3.6M** or **0.4%** and a Total Capital Budget of **\$71.7M**.*



Financial Performance Review

April 2025

Finance Committee

Scott Cleveland

Interim Chief Financial Officer

Consolidated Financial Summary For the Month of April 2025

\$ in Millions	For the Month of April 2025				
			Variance fav (unfav)		
	Actual	Budget	\$VAR	%VAR	
Operating Revenue	\$ 82.9	\$ 63.4	\$ 19.5	30.8%	
Operating Expense	\$ 70.2	\$ 64.3	\$ (5.9)	-9.2%	
Income from Operations	\$ 12.7	\$ (0.9)	\$ 13.6	1511.1%	
Operating Margin %	15.3%	-1.4%	16.7%	1192.86%	
Non Operating Income	\$ 4.5	\$ 2.8	\$ 1.7	60.7%	
Net Income	\$ 17.2	\$ 1.9	\$ 15.3	805.3%	
Net Income Margin %	20.8%	3.0%	17.8%	593.3%	

Income from Operation finished the month over budget due to strong outpatient volume and IGT net revenue from the QIP–DMPH 2023 of \$7.0 million.

Non-Operating Revenues exceeded budget due to favorable changes in market value of investments

Normalizing Item included in operating income:

- IGT from the District Hospital Directed Payment Program for 2023 (net) totaling \$4.8 million

Consolidated Financial Summary For the Month of April 2025 - Normalized

\$ in Millions	For the Month of April 2025			
	Actual	Budget	Variance fav (unfav)	
			\$VAR	%VAR
Operating Revenue	\$ 78.1	\$ 63.4	\$ 14.7	23.2%
Operating Expense	\$ 70.2	\$ 64.3	\$ (5.9)	-9.2%
Income from Operations	\$ 7.9	\$ (0.9)	\$ 8.8	977.8%
Operating Margin %	10.1%	-1.4%	11.5%	821.43%
Non Operating Income	\$ 4.5	\$ 2.8	\$ 1.7	60.7%
Net Income	\$ 12.4	\$ 1.9	\$ 10.5	552.6%
Net Income Margin %	15.9%	3.0%	12.9%	430.0%

Normalizing Item excluded from operating income:

- IGT from the District Hospital Directed Payment Program for 2023 (net) totaling \$4.8 million

Non-Operating Revenues exceeded budget due to favorable changes in market value of investments

Consolidated Financial Summary For the Month of April 2025 – Normalized excluding QIP

\$ in Millions	For the Month of April 2025			
	Actual	Budget	Variance fav (unfav)	
			\$VAR	%VAR
Operating Revenue	\$ 71.1	\$ 63.4	\$ 7.7	12.1%
Operating Expense	\$ 70.2	\$ 64.3	\$ (5.9)	-9.2%
Income from Operations	\$ 0.9	\$ (0.9)	\$ 1.8	200.0%
Operating Margin %	1.2%	-1.4%	2.6%	185.71%
Non Operating Income	\$ 4.5	\$ 2.8	\$ 1.7	60.7%
Net Income	\$ 5.4	\$ 1.9	\$ 3.5	184.2%
Net Income Margin %	7.6%	3.0%	4.6%	153.3%

Normalizing Items excluded from operating income:

- IGT from the District Hospital Directed Payment Program for 2023 (net) totaling \$4.8 million
- IGT net revenue from the QIP–DMPH 2023 of \$7.0 million.

Non-Operating Revenues exceeded budget due to favorable changes in market value of investments

Executive Summary: Financial Performance

Salinas Valley Health Income from Operations was \$12.7 million for the month which was favorable to budget by \$13.6M. After Normalizing for the DHDP IGT of \$4.8 million income from operations was \$7.9 million. The favorable financial performance for the month was driven by the following:

Key Favorable Performance Highlights:

- ✓ **Total Admissions** were over budget by 10% (91 cases)
- ✓ **Inpatient Surgeries** were up 43% (55 cases)
- ✓ **Outpatient revenue** was favorable compared to budget by \$38M (26%), due to higher than budgeted patient volumes in the following areas:
 - **OP Surgeries** were over budget by 36% (95 cases)
 - **OP Infusion cases** were over budget by 34% (327 cases)
 - **MRI Procedures** were over budget by 56% (133 cases)
 - **CT Scans** were over budget 14% (244 cases)
- ✓ **Average Length of Stay** was 7% favorable to budget at 3.7 days

Executive Summary: Financial Performance – Cont'd

Key Unfavorable Performance Highlights:

- **Supply Expense** was higher this month for patient supplies and pharmaceuticals driven by high Infusion cases and increased Surgery cases. Consolidated supply expense as a percentage of net patient revenue was 14.8% on a target of 14%.
- **Employee Benefits** were over budget due to high claims costs in group health insurance. This was partially offset by lower pension expense.
- **Payor Mix** was varied with higher than expected Commercial revenue, up 6%. However, Medicare and MediCal were over budget by 25% and 20%, respectively.
- **Days in AR** were over target at 61 days, but improved from prior month due to higher collections, up 4% from March and 10% over budget
- **Prior period** write-offs related to the assessment and clean-up of Accounts Receivable by PFS negatively impacted net revenue in April

Consolidated Financial Summary YTD April 2025

\$ in Millions	FY 2025 April YTD			
	Actual	Budget	Variance fav (unfav)	
			\$VAR	%VAR
Operating Revenue	\$ 693.1	\$ 622.1	\$ 71.0	11.4%
Operating Expense	\$ 657.4	\$ 633.0	\$ (24.4)	-3.9%
Income from Operations	\$ 35.7	\$ (10.9)	\$ 46.6	427.5%
Operating Margin %	5.1%	-1.8%	6.9%	383.3%
Non Operating Income	\$ 34.2	\$ 25.9	\$ 8.3	32.0%
Net Income	\$ 69.9	\$ 15.0	\$ 54.9	366.0%
Net Income Margin %	10.1%	2.4%	7.7%	320.8%

Operating Income includes the Normalizing Items of:

- CCAH Voluntary Rate Range Funds (net) Received YTD for CY 2023 totaling \$4.6 Million
- District Hospital Direct Payment (net) for 2023 totaling \$4.8 million

Non Operating Income includes Normalizing Items of:

- FEMA Grant funds (net) received YTD are \$4.2 million
- FEMA Grant funds received inception to date totals \$10.8 million

7

Consolidated Financial Summary YTD April 2025 - Normalized

\$ in Millions	FY 2025 April YTD			
	Actual	Budget	Variance fav (unfav)	
			\$VAR	%VAR
Operating Revenue	\$ 683.6	\$ 622.1	\$ 61.5	9.9%
Operating Expense	\$ 657.4	\$ 633.0	\$ (24.4)	-3.9%
Income from Operations	\$ 26.2	\$ (10.9)	\$ 37.1	340.4%
Operating Margin %	3.8%	-1.8%	5.6%	311.1%
Non Operating Income **	\$ 30.0	\$ 25.9	\$ 4.1	15.8%
Net Income	\$ 56.2	\$ 15.0	\$ 41.2	274.7%
Net Income Margin %	8.2%	2.4%	5.8%	241.7%

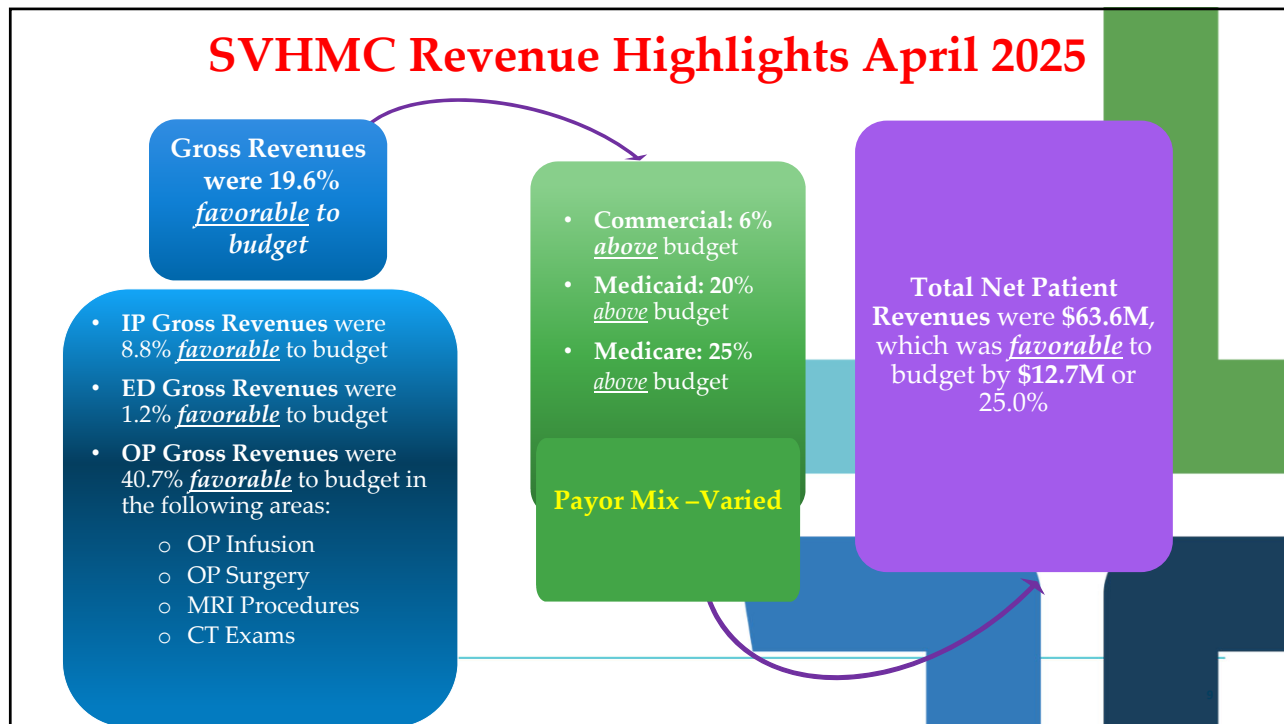
Operating Income excludes the Normalizing Items of:

- CCAH Voluntary Rate Range Funds (net) Received YTD for CY 2023 totaling \$4.6 Million
- District Hospital Direct Payment (net) for 2023 totaling \$4.8 million

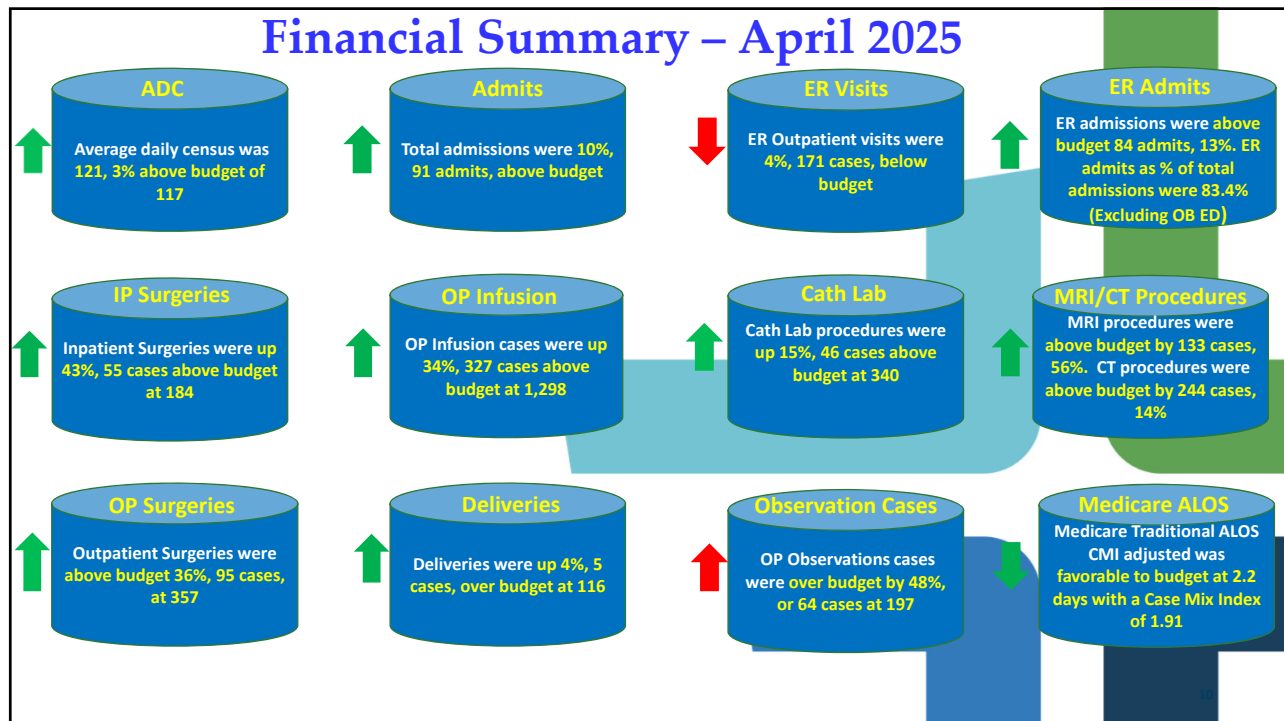
Non Operating Income excludes Normalizing Items of:

- FEMA Grant funds (net) received YTD are \$4.2 million
- FEMA Grant funds received inception to date totals \$10.8 million

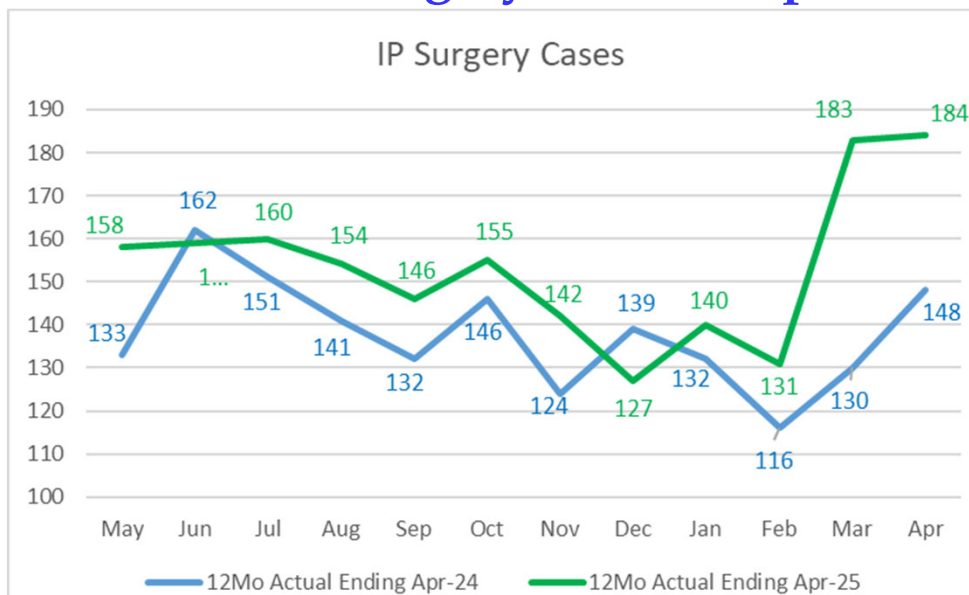
SVHMC Revenue Highlights April 2025



Financial Summary – April 2025



IP Surgery Cases - April 2025

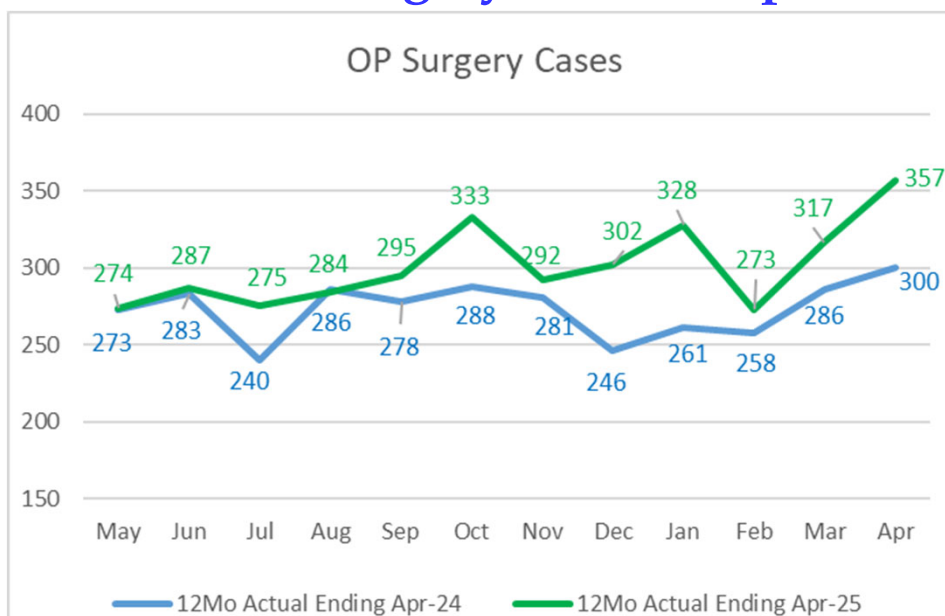


IP Surgery Cases – month variance from prior year – 36 cases higher:

Increases:

- General Surgery up 18 cases (two new providers since PY)
- Vascular up 8 cases (new surgeon in Jan)
- Ortho up 7 cases

OP Surgery Cases - April 2025

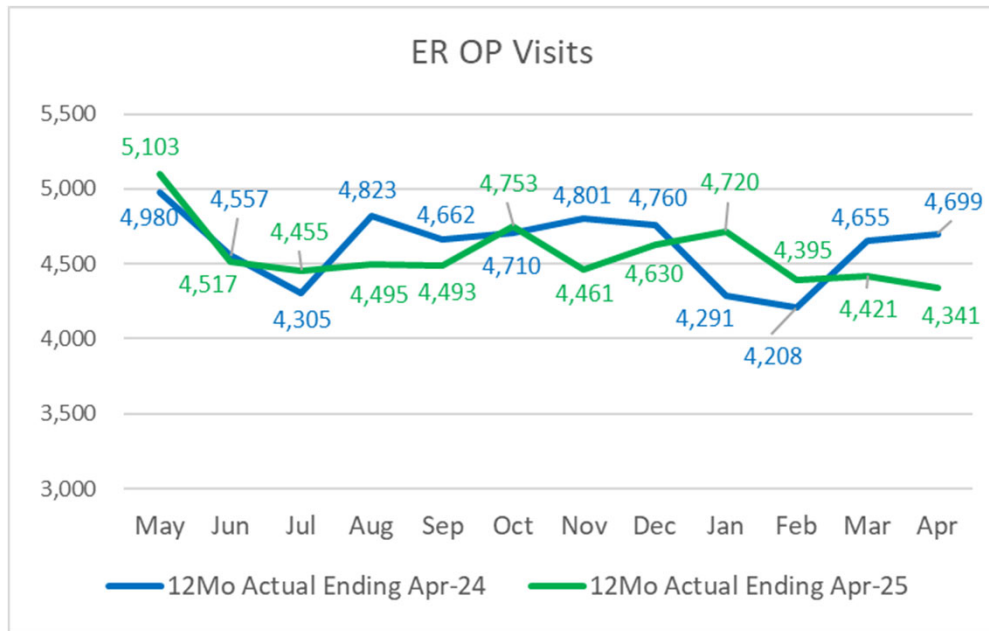


OP Surgery Cases – month variance from prior year – 57 cases higher:

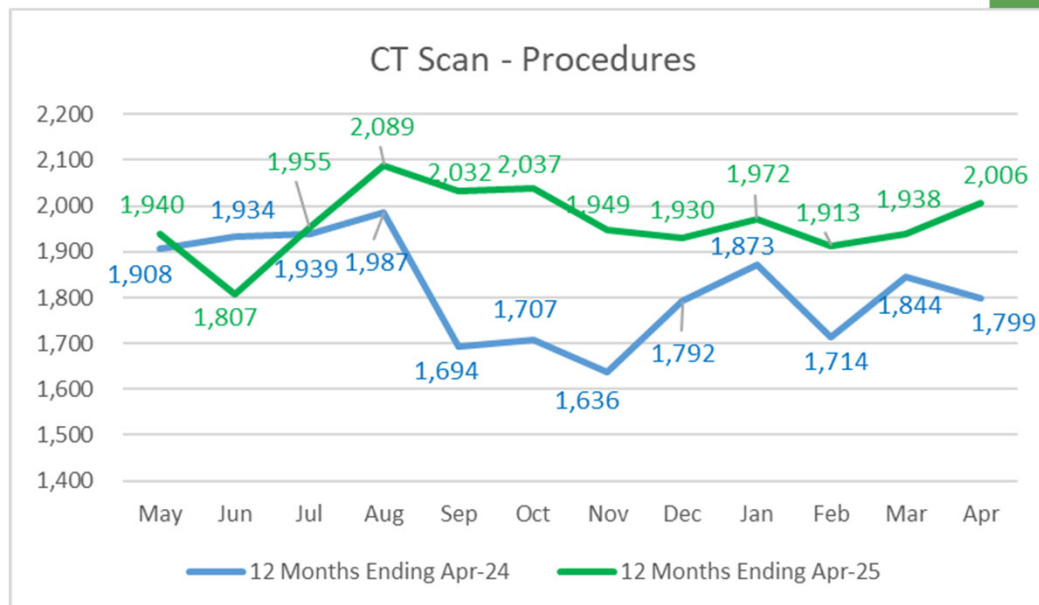
Increases:

- General Surgery up 26 cases (two new providers since PY)
- Ortho up 21 cases (Higher volumes from several surgeons)
- Cardio & Thoracic up 7 cases

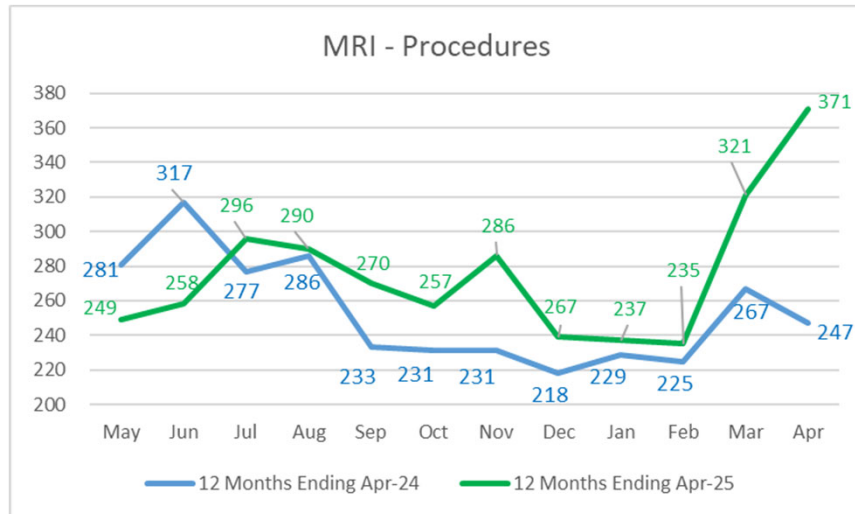
ER OP Visits- April 2025



CT Scans -April 2025

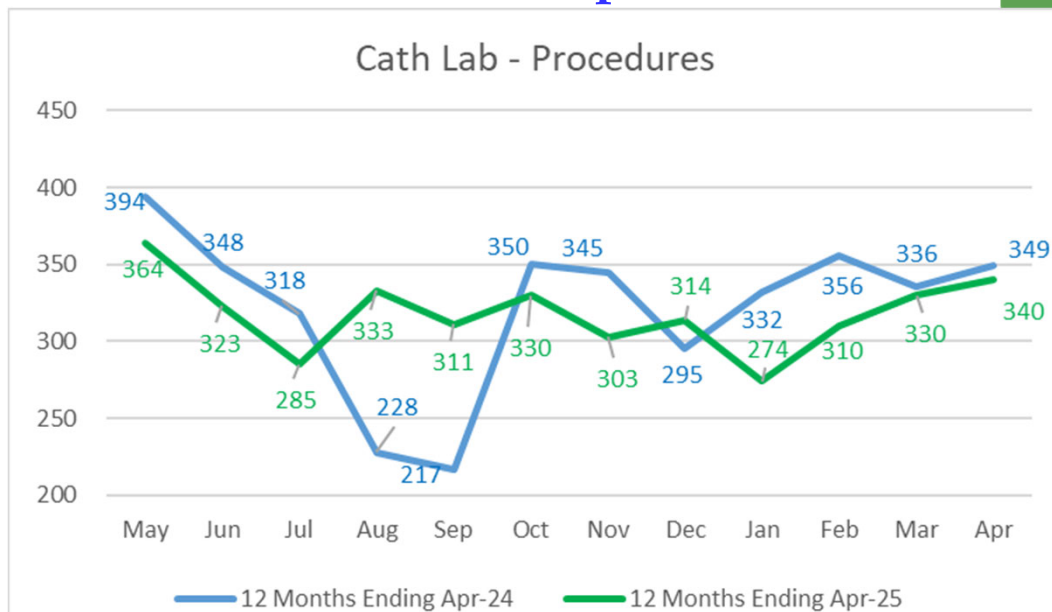


MRI -April 2025

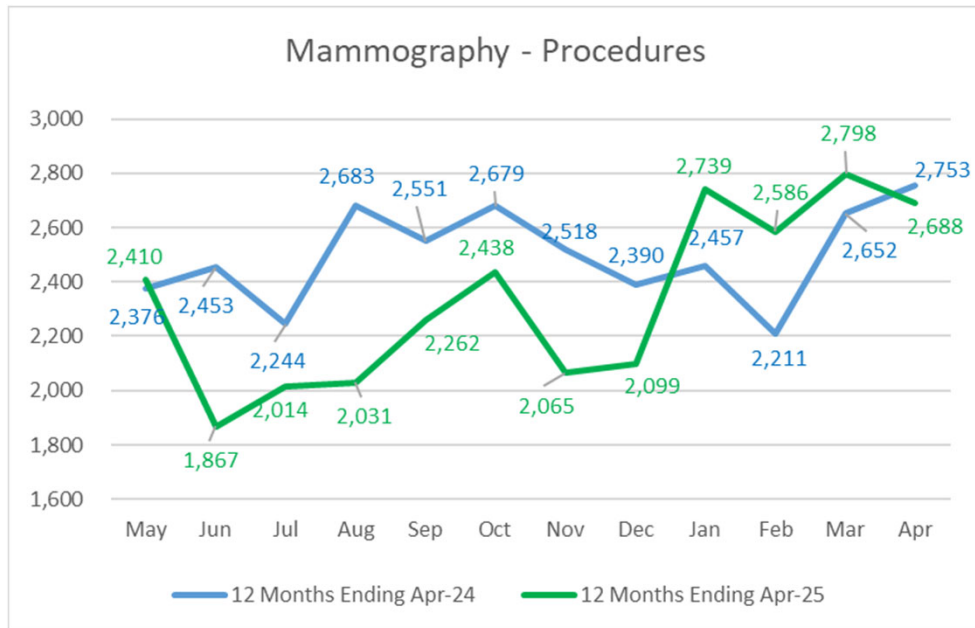


OP MRI evening shift hours at the hospital extended from 5:00PM to 10:30PM effective Feb. 20 has impacted procedure volume.

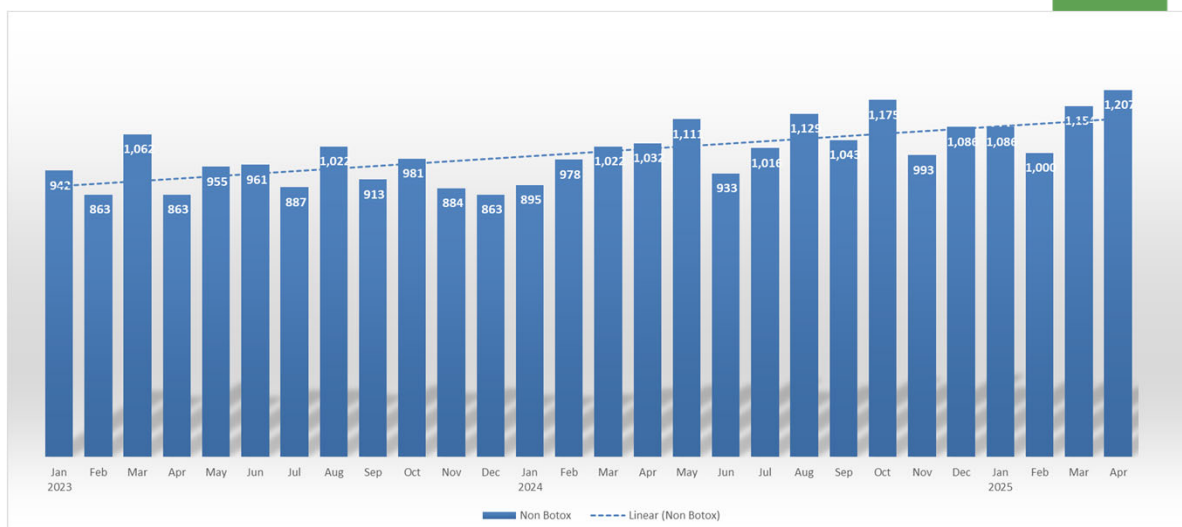
Cath Lab -April 2025



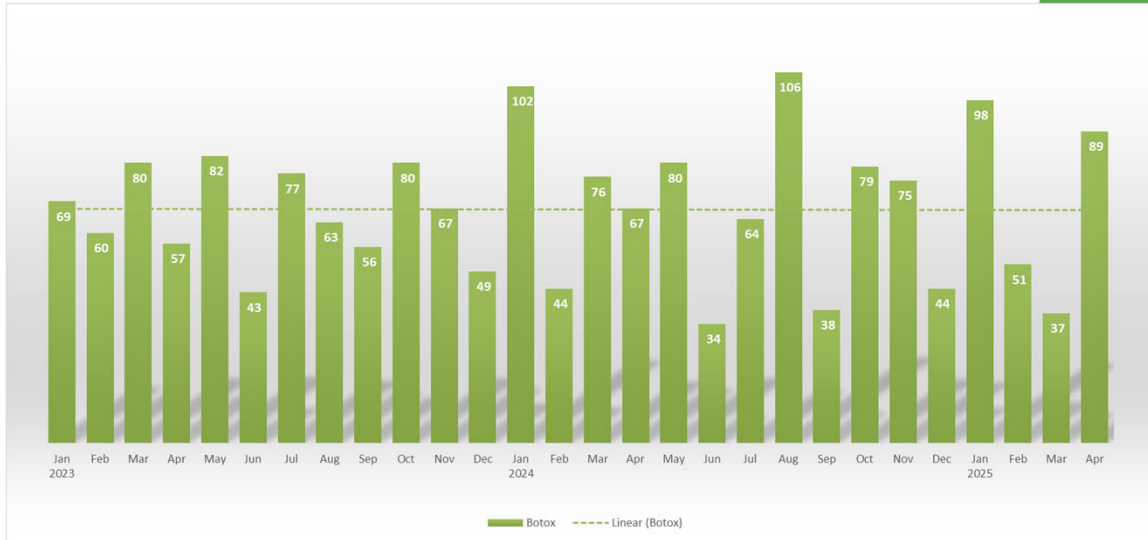
Mammography -April 2025



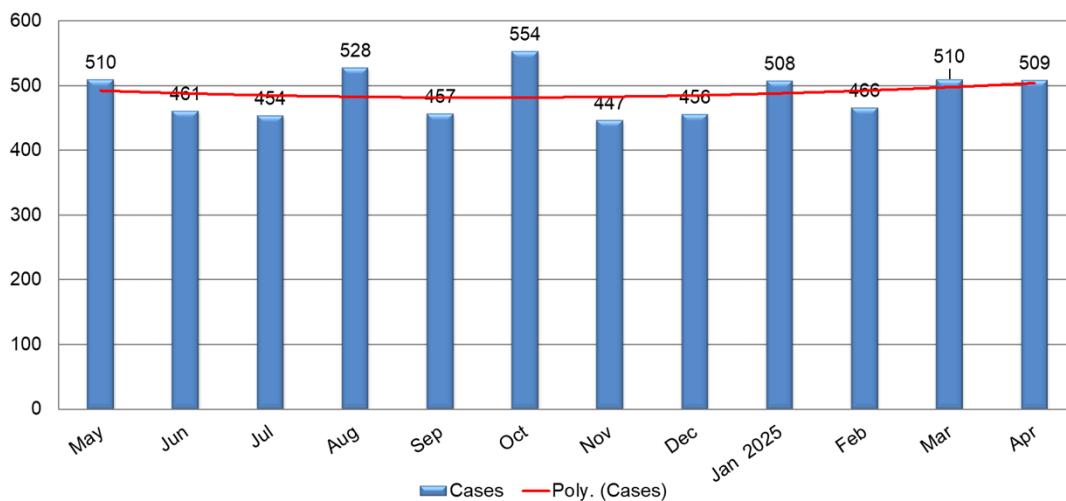
OP Infusion Treatments Jan 2023 through Apr 2025



OP Infusion Botox Jan 2023 through Apr 2025



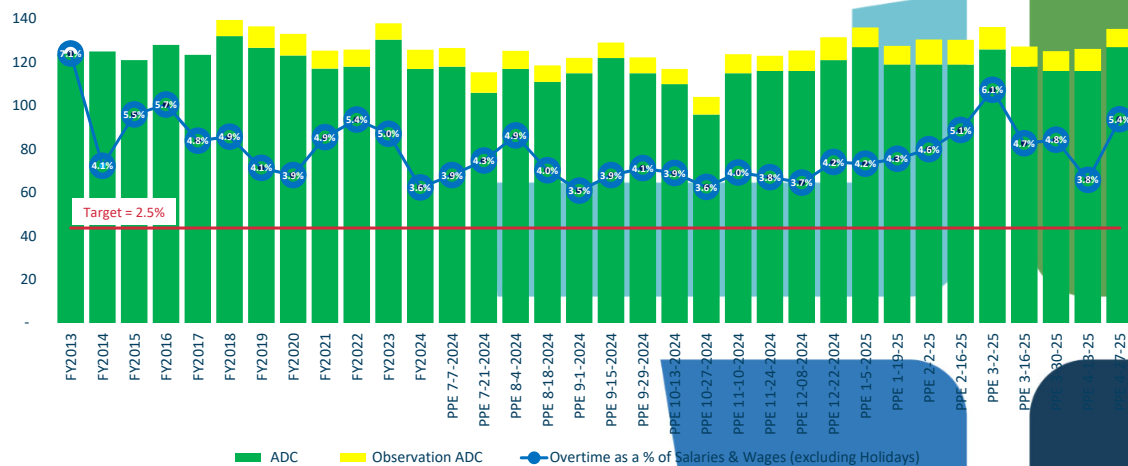
CDOC Cases - Rolling 12 Month Trend May 2024 thru Apr 2025



Labor Productivity – April 2025

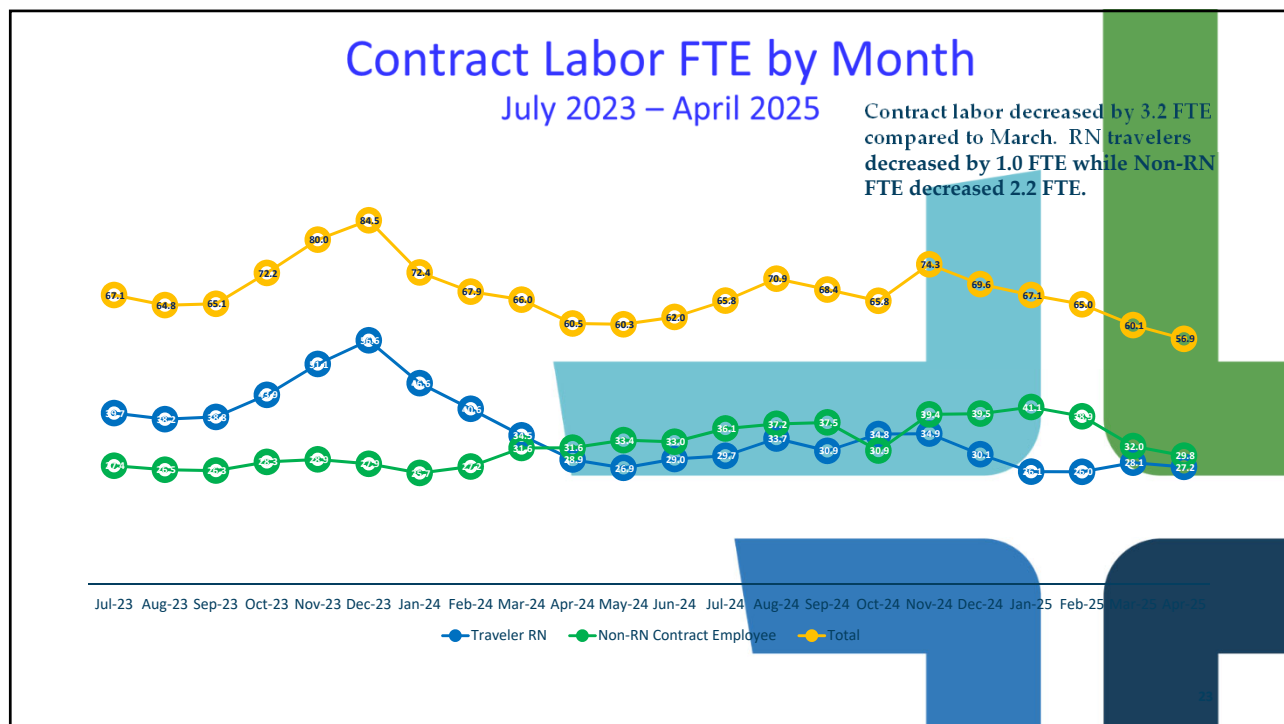
- Worked FTEs:** During the month of April, worked FTEs on a PAADC basis were 6% favorable at **6.3** with a target of **6.7**. When reviewed on a unit-by-unit level, the variance was **38 FTEs negative (\$0.6M)**. Lab was favorable 16.5 Worked FTEs. Excluding Lab, the variance was 21.5 FTEs negative (\$0.3M).
- Worked FTEs** increased from 1,635 in March to 1,642 in April. Average daily census increased by 7 compared to prior month at 121 (2% above budget).
- Paid FTEs:** On a PAADC basis, paid FTEs were 7% favorable to budget at **7.2 actual vs. 7.7 budget**. Paid FTEs increased from 1,850 in March to 1,869 in April.

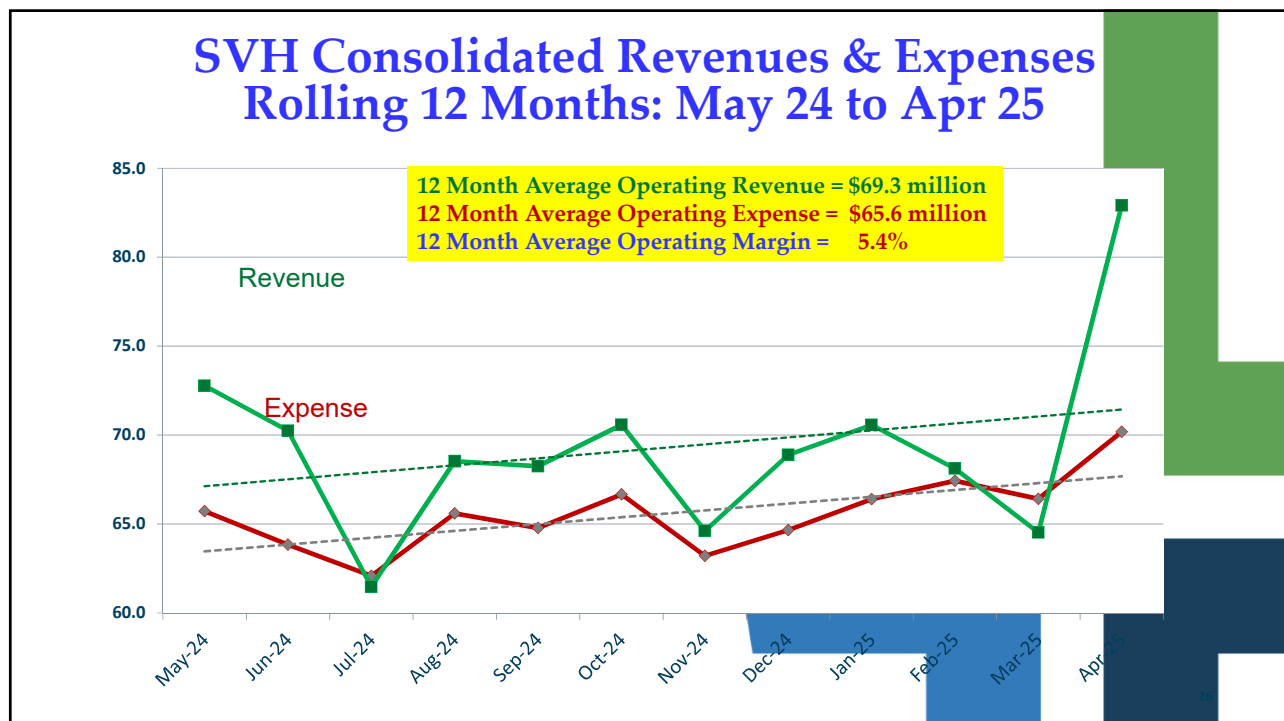
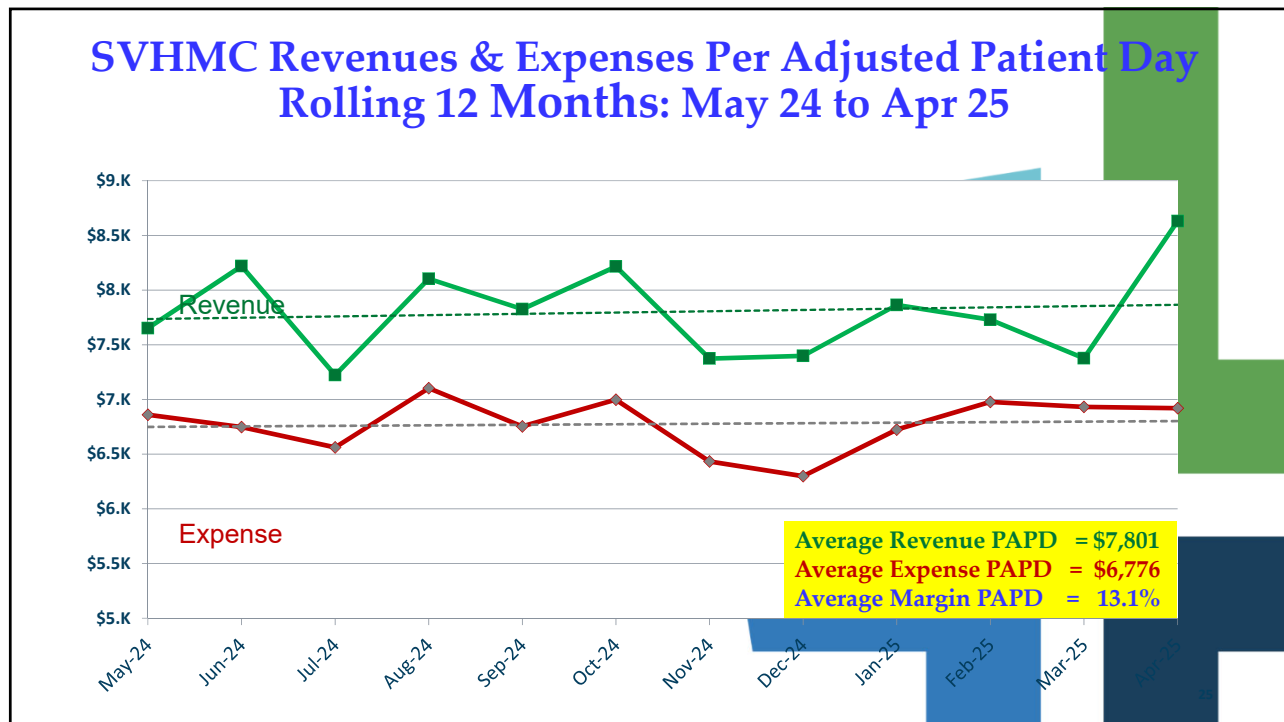
Overtime as a Percent of Total Salaries & Wages (excluding Holidays) Through the pay period ending April 27, 2025



** Observation days are not available prior to FY2018 due to a server migration.

** High inpatient volumes in the last pay period have resulted in additional overtime shifts (while contract labor FTE decreased).





Salinas Valley Health Key Financial Indicators

	YTD	SVH		S&P A+ Rated		YTD	
Statistic	4/30/25	Target	+/-	Hospitals	+/-	4/30/24	+/-
Operating Margin*	5.1%	5.0%		4.0%		0.8%	
Total Margin*	10.1%	6.0%		6.6%		5.7%	
EBITDA Margin**	9.5%	7.4%		13.6%		5.4%	
Days of Cash*	374	305		249		349	
Days of Accounts Payable*	46	45		-		46	
Days of Net Accounts Receivable**	61	45		49		55	
Supply Expense as % NPR	14.8%	14.0%		-		13.8%	
SWB Expense as % NPR	51.8%	53.0%		53.7%		54.4%	
Operating Expense per APD*	6,725	6,739		-		6,738	

All metrics above are consolidated for SVH except Operating Expense per APD

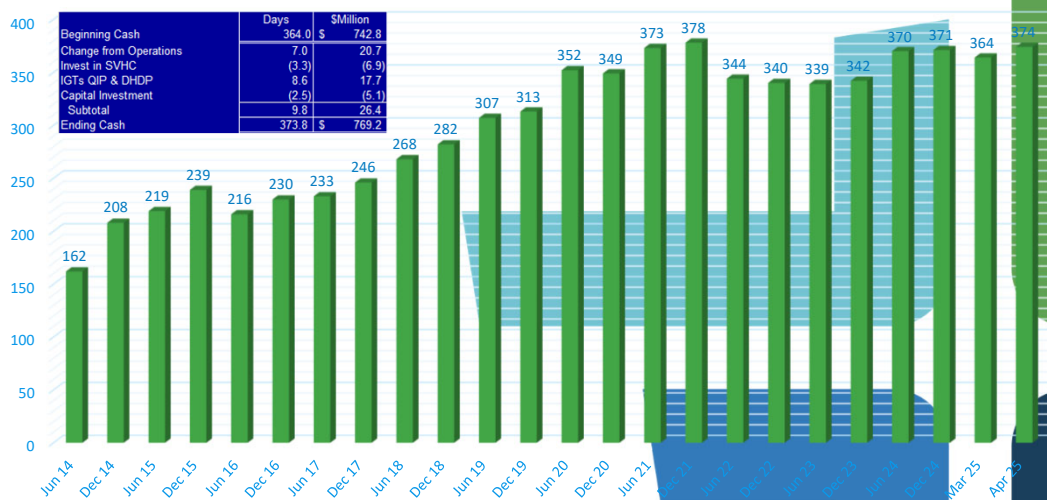
*These metrics have **not** been adjusted for normalizing items

**Metric based on Operating Income (consistent with industry standard)

***Metric based on 365 days average net revenue (consistent with industry standard)

27

Salinas Valley Health Days Cash on Hand = 374 Days (\$769M) - April 2025



Routine Capital Expenditures Through April 2025

Fiscal Month	FY 2025 Approved Budget *	Total Purchased Expenditures	Remaining	Project	Amount
July	1,916,667	712,780	1,203,887	LDRP Light Replacement	161,641
August	1,916,667	1,382,572	1,737,981	Cath Lab Equipment Replacement	52,579
September	1,916,667	729,309	2,925,338	Angio Equipment Replacement	43,878
October	1,916,667	1,191,148	3,650,857	X-Ray Equipment Replacement	27,675
November	1,916,667	794,889	4,772,635	Miscellaneous	32,230
December	1,916,667	1,381,451	5,307,851	Total Improvements	318,002
January	1,916,667	1,565,871	5,658,646	DRC 8 Ton Liebert Cooling System	290,000
February	1,916,667	963,787	6,611,526	NICU Intellivue Monitors	261,619
March	1,916,667	815,462	7,712,730	Surgical Laser Moses 2.0	222,585
April	1,916,667	1,449,571	8,179,826	IT Laptop, Monitors and Docking Stations	73,398
May	1,916,667		10,096,493	Miscellaneous	283,967
June	1,916,667		12,013,160	Total Equipment	1,131,569
YTD TOTAL	23,000,000	10,986,840	12,013,160	Grand Total	1,449,570

Questions/Comments

SALINAS VALLEY HEALTH MEDICAL CENTER
SUMMARY INCOME STATEMENT
April 30, 2025

	<u>Month of April,</u>		<u>Ten months ended April 30,</u>	
	<u>current year</u>	<u>prior year</u>	<u>current year</u>	<u>prior year</u>
Operating revenue:				
Net patient revenue	\$ 63,557,078	\$ 60,518,141	\$ 569,164,559	\$ 516,323,620
Other operating revenue	<u>8,622,190</u>	<u>7,615,190</u>	<u>22,895,516</u>	<u>17,476,695</u>
Total operating revenue	<u>72,179,268</u>	<u>68,133,331</u>	<u>592,060,075</u>	<u>533,800,315</u>
Total operating expenses	54,181,791	50,422,614	507,032,777	481,968,847
Total non-operating income	<u>(220,192)</u>	<u>(5,326,060)</u>	<u>(15,860,447)</u>	<u>(18,199,429)</u>
Operating and non-operating income	<u>\$ 17,777,285</u>	<u>\$ 12,384,657</u>	<u>\$ 69,166,851</u>	<u>\$ 33,632,039</u>

SALINAS VALLEY HEALTH MEDICAL CENTER
BALANCE SHEETS
April 30, 2025

	<u>Current year</u>	<u>Prior year</u>
ASSETS:		
Current assets	\$ 442,738,632	\$ 363,975,697
Assets whose use is limited or restricted by board	175,239,062	163,692,604
Capital assets	261,981,134	247,338,410
Other assets	305,070,993	293,238,895
Deferred pension outflows	<u>85,734,219</u>	<u>116,911,125</u>
	<u>\$ 1,270,764,040</u>	<u>\$ 1,185,156,731</u>
LIABILITIES AND EQUITY:		
Current liabilities	96,579,812	92,148,892
Long term liabilities	19,852,203	19,934,335
Lease deferred inflows	653,147	1,323,811
Pension liability	90,863,576	118,792,064
Net assets	<u>1,062,815,302</u>	<u>952,957,629</u>
	<u>\$ 1,270,764,040</u>	<u>\$ 1,185,156,731</u>

SALINAS VALLEY HEALTH MEDICAL CENTER
SCHEDULES OF NET PATIENT REVENUE
April 30, 2025

	<u>Month of April,</u>		<u>Ten months ended April 30,</u>	
	<u>current year</u>	<u>prior year</u>	<u>current year</u>	<u>prior year</u>
Patient days:				
By payer:				
Medicare	1,862	1,586	17,513	17,833
Medi-Cal	1,068	1,013	10,635	10,505
Commercial insurance	530	566	5,545	5,723
Other patient	153	118	1,229	1,022
Total patient days	<u>3,613</u>	<u>3,283</u>	<u>34,922</u>	<u>35,083</u>
Gross revenue:				
Medicare	\$ 148,977,991	\$ 116,701,700	\$ 1,293,899,701	\$ 1,142,368,656
Medi-Cal	87,902,310	80,519,457	829,070,257	717,858,792
Commercial insurance	58,260,598	54,859,204	577,545,523	527,395,918
Other patient	12,421,533	9,553,478	110,273,008	88,838,567
Gross revenue	<u>307,562,432</u>	<u>261,633,839</u>	<u>2,810,788,489</u>	<u>2,476,461,932</u>
Deductions from revenue:				
Administrative adjustment	188,924	206,980	2,913,250	3,066,899
Charity care	384,437	311,716	6,287,365	6,223,899
Contractual adjustments:				
Medicare outpatient	52,070,898	39,768,075	433,148,157	358,575,684
Medicare inpatient	58,499,994	43,796,091	498,614,550	466,907,260
Medi-Cal traditional outpatient	2,999,090	1,958,276	17,400,680	24,897,293
Medi-Cal traditional inpatient	(741,642)	3,171,090	45,278,152	46,159,972
Medi-Cal managed care outpatient	42,359,898	38,315,373	401,751,269	320,099,670
Medi-Cal managed care inpatient	26,983,759	23,897,809	271,788,517	252,896,969
Commercial insurance outpatient	29,930,532	24,448,212	271,044,699	222,304,969
Commercial insurance inpatient	22,452,967	18,891,959	222,046,320	203,972,303
Uncollectible accounts expense	5,818,815	5,099,551	55,281,848	43,495,003
Other payors	3,057,682	1,250,565	16,069,123	11,538,393
Deductions from revenue	<u>244,005,354</u>	<u>201,115,698</u>	<u>2,241,623,930</u>	<u>1,960,138,313</u>
Net patient revenue	<u>\$ 63,557,078</u>	<u>\$ 60,518,141</u>	<u>\$ 569,164,559</u>	<u>\$ 516,323,620</u>
Gross billed charges by patient type:				
Inpatient	\$ 142,525,222	\$ 121,396,270	\$ 1,321,996,564	\$ 1,243,611,138
Outpatient	133,292,889	108,573,818	1,169,390,169	936,107,901
Emergency room	31,744,321	31,663,751	319,401,756	296,742,893
Total	<u>\$ 307,562,432</u>	<u>\$ 261,633,839</u>	<u>\$ 2,810,788,489</u>	<u>\$ 2,476,461,932</u>

SALINAS VALLEY HEALTH MEDICAL CENTER
STATEMENTS OF REVENUE AND EXPENSES
April 30, 2025

	<u>Month of April,</u>		<u>Ten months ended April 30,</u>	
	<u>current year</u>	<u>prior year</u>	<u>current year</u>	<u>prior year</u>
Operating revenue:				
Net patient revenue	\$ 63,557,078	\$ 60,518,141	\$ 569,164,559	\$ 516,323,620
Other operating revenue	<u>8,622,190</u>	<u>7,615,190</u>	<u>22,895,516</u>	<u>17,476,695</u>
Total operating revenue	<u>72,179,268</u>	<u>68,133,331</u>	<u>592,060,075</u>	<u>533,800,315</u>
Operating expenses:				
Salaries and wages	18,545,544	16,614,493	178,601,378	166,656,648
Compensated absences	3,030,970	2,801,687	31,145,919	30,164,702
Employee benefits	9,886,265	8,025,558	81,405,156	84,455,346
Supplies, food, and linen	11,046,333	9,011,941	89,276,229	74,398,214
Purchased department functions	3,702,917	4,195,194	39,169,508	36,761,392
Medical fees	1,914,662	2,460,917	24,969,319	24,568,603
Other fees	1,768,314	2,743,758	18,638,757	23,219,807
Depreciation	2,617,262	2,772,807	25,893,063	24,389,785
All other expense	<u>1,669,524</u>	<u>1,796,259</u>	<u>17,933,448</u>	<u>17,354,350</u>
Total operating expenses	<u>54,181,791</u>	<u>50,422,614</u>	<u>507,032,777</u>	<u>481,968,847</u>
Income from operations	<u>17,997,477</u>	<u>17,710,717</u>	<u>85,027,298</u>	<u>51,831,468</u>
Non-operating income:				
Donations	74,023	56,322	5,608,122	2,660,534
Property taxes	476,714	333,333	4,767,143	3,333,333
Investment income	4,199,541	(1,647,527)	20,809,923	20,872,769
Taxes and licenses	0	0	0	0
Income from subsidiaries	<u>(4,970,470)</u>	<u>(4,068,188)</u>	<u>(47,045,635)</u>	<u>(45,066,065)</u>
Total non-operating income	<u>(220,192)</u>	<u>(5,326,060)</u>	<u>(15,860,447)</u>	<u>(18,199,429)</u>
Operating and non-operating income	<u>17,777,285</u>	<u>12,384,657</u>	<u>69,166,851</u>	<u>33,632,039</u>
Net assets to begin	<u>1,045,038,017</u>	<u>940,572,972</u>	<u>993,648,450</u>	<u>919,325,590</u>
Net assets to end	<u>\$ 1,062,815,302</u>	<u>\$ 952,957,629</u>	<u>\$ 1,062,815,302</u>	<u>\$ 952,957,629</u>
Net income excluding non-recurring items	\$ 17,777,285	\$ 12,384,657	\$ 69,166,851	\$ 33,632,039
Non-recurring income (expense) from cost report settlements and re-openings and other non-recurring items	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Operating and non-operating income	<u>\$ 17,777,285</u>	<u>\$ 12,384,657</u>	<u>\$ 69,166,851</u>	<u>\$ 33,632,039</u>

SALINAS VALLEY HEALTH MEDICAL CENTER
SCHEDULES OF INVESTMENT INCOME
April 30, 2025

	<u>Month of April,</u>		<u>Ten months ended April 30,</u>	
	<u>current year</u>	<u>prior year</u>	<u>current year</u>	<u>prior year</u>
Detail of income from subsidiaries:				
Salinas Valley Health Clinics				
Pulmonary Medicine Center	\$ (183,140)	\$ (184,338)	\$ (2,026,774)	\$ (2,008,039)
Neurological Clinic	(82,100)	(32,331)	(751,894)	(665,570)
Palliative Care Clinic	(104,538)	(105,840)	(973,893)	(921,793)
Surgery Clinic	(230,490)	(163,280)	(1,647,948)	(1,804,745)
Infectious Disease Clinic	(50,703)	(34,404)	(472,563)	(380,770)
Endocrinology Clinic	(235,931)	(185,784)	(2,314,540)	(2,271,112)
Early Discharge Clinic	0	0	0	0
Cardiology Clinic	(649,868)	(474,932)	(5,972,298)	(5,657,976)
OB/GYN Clinic	(427,755)	(370,833)	(4,139,137)	(4,058,607)
PrimeCare Medical Group	(822,358)	(685,493)	(8,139,873)	(8,420,806)
Oncology Clinic	(454,754)	(397,518)	(4,140,241)	(3,498,149)
Cardiac Surgery	(360,737)	(398,354)	(3,510,268)	(3,197,867)
Sleep Center	(75,402)	(67,750)	(847,723)	(568,078)
Rheumatology	(59,839)	(58,521)	(738,081)	(709,909)
Precision Ortho MDs	(527,574)	(384,566)	(4,697,582)	(4,712,226)
Precision Ortho-MRI	0	0	0	0
Precision Ortho-PT	(64,950)	(38,001)	(752,406)	(474,410)
Vaccine Clinic	0	0	0	16
Dermatology	(8,449)	(37,944)	(390,890)	(396,140)
Hospitalists	0	0	0	0
Behavioral Health	(34,017)	(51,209)	(379,280)	(497,665)
Pediatric Diabetes	(33,073)	(51,846)	(389,783)	(461,680)
Neurosurgery	(138,829)	(90,377)	(1,255,097)	(526,149)
Multi-Specialty-RR	24,602	7,542	131,752	30,815
Radiology	(317,520)	(284,028)	(3,217,081)	(3,069,445)
Salinas Family Practice	(99,284)	(71,318)	(1,108,698)	(1,289,818)
Urology	(156,108)	(104,078)	(1,734,604)	(1,659,691)
Total SVHC	(5,092,817)	(4,265,203)	(49,468,902)	(47,219,814)
Doctors on Duty	(148,566)	(14,994)	95,125	271,135
LPCH NICU JV	0	0	0	0
Central Coast Health Connect	0	0	0	0
Monterey Peninsula Surgery Center	156,537	144,022	1,527,014	1,319,761
Coastal	14,499	9,088	5,720	105,314
Apex	0	0	0	0
21st Century Oncology	26,472	11,209	264,721	56,865
Monterey Bay Endoscopy Center	73,405	47,689	530,688	400,675
Total	<u>\$ (4,970,470)</u>	<u>\$ (4,068,188)</u>	<u>\$ (47,045,635)</u>	<u>\$ (45,066,065)</u>

SALINAS VALLEY HEALTH MEDICAL CENTER
BALANCE SHEETS
April 30, 2025

	<u>Current year</u>	<u>Prior year</u>
A S S E T S		
Current assets:		
Cash and cash equivalents	\$ 300,833,049	\$ 243,116,557
Patient accounts receivable, net of estimated uncollectibles of \$43,867,085	117,706,219	96,838,017
Supplies inventory at cost	8,452,851	7,787,156
Current portion of lease receivable	545,403	935,448
Other current assets	<u>15,201,110</u>	<u>15,298,519</u>
Total current assets	<u>442,738,632</u>	<u>363,975,697</u>
Assets whose use is limited or restricted by board	<u>175,239,062</u>	<u>163,692,604</u>
Capital assets:		
Land and construction in process	53,455,059	48,812,146
Other capital assets, net of depreciation	<u>208,526,075</u>	<u>198,526,264</u>
Total capital assets	<u>261,981,134</u>	<u>247,338,410</u>
Other assets:		
Right of use assets, net of amortization	8,127,650	6,730,433
Long term lease receivable	138,131	494,234
Subscription assets, net of amortization	8,257,577	6,989,307
Investment in Securities	262,635,625	254,241,866
Investment in SVMC	375,059	14,992,552
Investment in Coastal	1,758,090	1,786,955
Investment in other affiliates	21,408,832	12,178,837
Net pension asset	<u>2,370,029</u>	<u>(4,175,289)</u>
Total other assets	<u>305,070,993</u>	<u>293,238,895</u>
Deferred pension outflows	<u>85,734,219</u>	<u>116,911,125</u>
	<u><u>\$ 1,270,764,040</u></u>	<u><u>\$ 1,185,156,731</u></u>
L I A B I L I T I E S A N D N E T A S S E T S		
Current liabilities:		
Accounts payable and accrued expenses	\$ 63,928,290	\$ 60,114,379
Due to third party payers	4,229,378	4,998,064
Current portion of self-insurance liability	22,839,388	20,330,294
Current subscription liability	2,669,699	4,220,137
Current portion of lease liability	<u>2,913,057</u>	<u>2,486,018</u>
Total current liabilities	96,579,812	92,148,892
Long term portion of workers comp liability	11,541,217	12,935,574
Long term portion of lease liability	5,221,594	4,465,691
Long term subscription liability	<u>3,089,392</u>	<u>2,533,070</u>
Total liabilities	<u>116,432,015</u>	<u>112,083,227</u>
Lease deferred inflows	653,147	1,323,811
Pension liability	<u>90,863,576</u>	<u>118,792,064</u>
Net assets:		
Invested in capital assets, net of related debt	261,981,134	247,338,410
Unrestricted	<u>800,834,168</u>	<u>705,619,219</u>
Total net assets	<u>1,062,815,302</u>	<u>952,957,629</u>
	<u><u>\$ 1,270,764,040</u></u>	<u><u>\$ 1,185,156,731</u></u>

SALINAS VALLEY HEALTH MEDICAL CENTER
STATEMENTS OF REVENUE AND EXPENSES - BUDGET VS. ACTUAL
April 30, 2025

	Month of April,			Ten months ended April 30,			
	Actual	Variance	% Var	Actual	Budget	Variance	% Var
Operating revenue:							
Gross billed charges	\$ 307,562,432	\$ 50,457,552	19.63%	\$ 2,810,788,489	\$ 2,559,211,937	251,576,552	9.83%
Deductions from revenue	244,005,354	38,350,897	18.65%	2,241,623,930	2,050,301,371	191,322,559	9.33%
Net patient revenue	63,557,078	12,106,655	23.53%	569,164,559	508,910,566	60,253,993	11.84%
Other operating revenue	8,622,190	7,169,521	493.54%	22,895,516	14,526,690	8,368,826	57.61%
Total operating revenue	72,179,268	19,276,176	36.44%	592,060,075	523,437,256	68,622,819	13.11%
Operating expenses:							
Salaries and wages	18,545,544	511,677	2.84%	178,601,378	173,168,678	5,432,700	3.14%
Compensated absences	3,030,970	365,833	13.73%	31,145,919	31,493,480	(347,561)	-1.10%
Employee benefits	9,886,265	1,512,735	18.07%	81,405,156	80,341,811	1,063,345	1.32%
Supplies, food, and linen	11,046,333	3,980,149	56.33%	89,276,229	71,608,780	17,667,449	24.67%
Purchased department functions	3,702,917	(122,365)	-3.20%	39,169,508	38,252,828	916,680	2.40%
Medical fees	1,914,662	(570,975)	-22.97%	24,969,319	24,856,372	112,947	0.45%
Other fees	1,768,314	45,947	2.67%	18,638,757	17,359,915	1,278,842	7.37%
Depreciation	2,617,262	10,306	0.40%	25,893,063	24,328,902	1,564,161	6.43%
All other expense	1,669,524	(278,991)	-14.32%	17,933,448	19,713,576	(1,780,128)	-9.03%
Total operating expenses	54,181,791	5,454,316	11.19%	507,032,777	481,124,342	25,908,435	5.38%
Income from operations	17,997,477	13,821,860	331.01%	85,027,298	42,312,914	42,714,384	100.95%
Non-operating income:							
Donations	74,023	(134,310)	-64.47%	5,608,122	2,083,333	3,524,789	169.19%
Property taxes	476,714	(0)	0.00%	4,767,143	4,767,143	(0)	0.00%
Investment income	4,199,541	2,308,368	122.06%	20,809,923	18,911,732	1,898,191	10.04%
Income from subsidiaries	(4,970,470)	152,752	-2.98%	(47,045,635)	(51,232,221)	4,186,586	-8.17%
Total non-operating income	(220,192)	2,326,809	-91.35%	(15,860,447)	(25,470,013)	9,609,566	-37.73%
Operating and non-operating income	\$ 17,777,285	\$ 16,148,670	991.56%	\$ 69,166,851	\$ 16,842,901	52,323,950	310.66%

SALINAS VALLEY HEALTH MEDICAL CENTER

PATIENT STATISTICAL REPORT

For the month of April and ten months to date

	Month of April		Ten months to date		Variance
	2024	2025	2023-24	2024-25	
NEWBORN STATISTICS					
Medi-Cal Admissions	28	36	337	356	19
Other Admissions	61	81	778	831	53
Total Admissions	89	117	1,115	1,187	72
Medi-Cal Patient Days	46	53	536	657	121
Other Patient Days	102	124	1,273	1,248	(25)
Total Patient Days of Care	148	177	1,809	1,905	96
Average Daily Census	4.9	5.9	6.0	6.3	0.3
Medi-Cal Average Days	1.8	1.7	1.7	2.0	0.3
Other Average Days	0.7	1.6	1.7	1.5	(0.1)
Total Average Days Stay	1.7	1.6	1.7	1.7	0.0
ADULTS & PEDIATRICS					
Medicare Admissions	343	404	3,706	3,878	172
Medi-Cal Admissions	297	288	2,664	2,859	195
Other Admissions	354	299	2,959	3,130	171
Total Admissions	994	991	9,329	9,867	538
Medicare Patient Days	1,318	1,571	15,050	14,615	(435)
Medi-Cal Patient Days	1,052	1,111	10,790	11,138	348
Other Patient Days	898	701	9,337	7,548	(1,789)
Total Patient Days of Care	3,268	3,383	35,177	33,301	(1,876)
Average Daily Census	108.9	112.8	115.7	109.5	(6.2)
Medicare Average Length of Stay	3.8	4.0	4.1	3.8	(0.3)
Medi-Cal AverageLength of Stay	3.5	3.4	3.5	3.4	(0.1)
Other Average Length of Stay	2.6	1.9	2.5	1.9	(0.6)
Total Average Length of Stay	3.3	3.1	3.4	3.0	(0.4)
Deaths	29	30	266	264	(2)
Total Patient Days	3,416	3,560	36,986	35,206	(1,780)
Medi-Cal Administrative Days	24	0	56	0	(56)
Medicare SNF Days	0	0	0	0	0
Over-Utilization Days	0	0	0	0	0
Total Non-Acute Days	24	0	56	0	(56)
Percent Non-Acute	0.70%	0.00%	0.15%	0.00%	-0.15%

SALINAS VALLEY HEALTH MEDICAL CENTER

PATIENT STATISTICAL REPORT

For the month of April and ten months to date

	Month of April		Ten months to date		Variance
	2024	2025	2023-24	2024-25	
<u>PATIENT DAYS BY LOCATION</u>					
Level I	262	221	2,478	2,510	32
Heart Center	283	322	3,254	3,203	(51)
Monitored Beds	585	622	6,177	5,783	(394)
Single Room Maternity/Obstetrics	220	322	2,955	3,435	480
Med/Surg - Cardiovascular	817	901	8,405	8,721	316
Med/Surg - Oncology	271	278	2,794	2,711	(83)
Med/Surg - Rehab	457	480	4,557	4,667	110
Pediatrics	113	124	1,305	1,185	(120)
Nursery	148	177	1,809	1,905	96
Neonatal Intensive Care	72	113	1,059	1,086	27
<u>PERCENTAGE OF OCCUPANCY</u>					
Level I	67.18%	56.67%	62.50%	63.30%	
Heart Center	62.89%	71.56%	71.13%	70.01%	
Monitored Beds	72.22%	76.79%	75.01%	70.22%	
Single Room Maternity/Obstetrics	19.82%	29.01%	26.19%	30.44%	
Med/Surg - Cardiovascular	60.52%	66.74%	61.24%	63.54%	
Med/Surg - Oncology	69.49%	71.28%	70.47%	68.37%	
Med/Surg - Rehab	58.59%	61.54%	57.47%	58.85%	
Med/Surg - Observation Care Unit	0.00%	0.00%	0.00%	0.00%	
Pediatrics	20.93%	22.96%	23.77%	21.58%	
Nursery	29.90%	35.76%	17.97%	18.93%	
Neonatal Intensive Care	21.82%	34.24%	31.56%	32.37%	

SALINAS VALLEY HEALTH MEDICAL CENTER

PATIENT STATISTICAL REPORT

For the month of April and ten months to date

	Month of April		Ten months to date		Variance
	2024	2025	2023-24	2024-25	
<u>DELIVERY ROOM</u>					
Total deliveries	88	118	1,036	1,182	146
C-Section deliveries	20	34	319	379	60
Percent of C-section deliveries	22.73%	28.81%	30.79%	32.06%	1.27%
<u>OPERATING ROOM</u>					
In-Patient Operating Minutes	19,960	25,156	161,557	192,658	31,101
Out-Patient Operating Minutes	32,124	41,126	297,852	352,961	55,109
Total	52,084	66,282	459,409	545,619	86,210
Open Heart Surgeries	14	17	113	118	5
In-Patient Cases	121	163	1,130	1,255	125
Out-Patient Cases	327	378	2,953	3,323	370
<u>EMERGENCY ROOM</u>					
Immediate Life Saving	39	48	372	354	(18)
High Risk	797	950	7,673	8,685	1,012
More Than One Resource	2,861	2,673	27,927	27,852	(75)
One Resource	1,891	1,712	18,886	17,781	(1,105)
No Resources	68	62	843	708	(135)
Total	5,656	5,445	55,701	55,380	(321)

SALINAS VALLEY HEALTH MEDICAL CENTER

PATIENT STATISTICAL REPORT

For the month of April and ten months to date

	Month of April		Ten months to date		
	2024	2025	2023-24	2024-25	Variance
CENTRAL SUPPLY					
In-patient requisitions	12,641	13,175	128,955	124,400	-4,555
Out-patient requisitions	11,315	11,675	105,038	108,859	3,821
Emergency room requisitions	610	442	7,033	5,468	-1,565
Interdepartmental requisitions	6,402	7,122	66,049	68,950	2,901
Total requisitions	30,968	32,414	307,075	307,677	602
LABORATORY					
In-patient procedures	33,663	36,270	362,312	357,468	-4,844
Out-patient procedures	43,836	50,136	292,890	450,883	157,993
Emergency room procedures	12,552	11,770	128,354	124,813	-3,541
Total patient procedures	90,051	98,176	783,556	933,164	149,608
BLOOD BANK					
Units processed	277	287	2,836	2,777	-59
ELECTROCARDIOLOGY					
In-patient procedures	1,110	1,255	10,988	11,345	357
Out-patient procedures	411	552	3,918	4,477	559
Emergency room procedures	1,397	1,273	12,408	12,957	549
Total procedures	2,918	3,080	27,314	28,779	1,465
CATH LAB					
In-patient procedures	103	148	1,224	1,337	113
Out-patient procedures	152	126	1,233	1,227	-6
Emergency room procedures	1	0	1	2	1
Total procedures	256	274	2,458	2,566	108
ECHO-CARDIOLOGY					
In-patient studies	372	408	3,807	3,964	157
Out-patient studies	311	401	2,824	3,442	618
Emergency room studies	0	2	9	16	7
Total studies	683	811	6,640	7,422	782
NEURODIAGNOSTIC					
In-patient procedures	114	137	1,261	1,375	114
Out-patient procedures	14	31	174	254	80
Emergency room procedures	0	0	0	1	1
Total procedures	128	168	1,435	1,630	195

SALINAS VALLEY HEALTH MEDICAL CENTER

PATIENT STATISTICAL REPORT

For the month of April and ten months to date

	Month of April		Ten months to date		Variance
	2024	2025	2023-24	2024-25	
SLEEP CENTER					
In-patient procedures	0	1	0	1	1
Out-patient procedures	301	298	2,487	2,870	383
Emergency room procedures	0	0	0	0	0
Total procedures	301	299	2,487	2,871	384
RADIOLOGY					
In-patient procedures	1,261	1,289	13,027	13,033	6
Out-patient procedures	428	499	4,057	4,462	405
Emergency room procedures	1,638	1,494	15,017	15,531	514
Total patient procedures	3,327	3,282	32,101	33,026	925
MAGNETIC RESONANCE IMAGING					
In-patient procedures	166	198	1,462	1,801	339
Out-patient procedures	104	193	1,107	1,199	92
Emergency room procedures	6	4	61	59	-2
Total procedures	276	395	2,630	3,059	429
MAMMOGRAPHY CENTER					
In-patient procedures	4,579	4,444	41,698	38,618	-3,080
Out-patient procedures	4,548	4,434	41,263	38,482	-2,781
Emergency room procedures	0	0	9	10	1
Total procedures	9,127	8,878	82,970	77,110	-5,860
NUCLEAR MEDICINE					
In-patient procedures	22	15	199	152	-47
Out-patient procedures	125	147	1,142	1,337	195
Emergency room procedures	1	1	3	3	0
Total procedures	148	163	1,344	1,492	148
PHARMACY					
In-patient prescriptions	76,901	82,921	837,441	801,577	-35,864
Out-patient prescriptions	16,760	18,952	158,726	169,897	11,171
Emergency room prescriptions	10,207	9,626	93,965	98,505	4,540
Total prescriptions	103,868	111,499	1,090,132	1,069,979	-20,153
RESPIRATORY THERAPY					
In-patient treatments	15,415	15,559	161,573	149,268	-12,305
Out-patient treatments	1,236	811	11,301	9,359	-1,942
Emergency room treatments	558	413	5,079	5,270	191
Total patient treatments	17,209	16,783	177,953	163,897	-14,056
PHYSICAL THERAPY					
In-patient treatments	2,490	2,170	24,962	22,991	-1,971
Out-patient treatments	231	443	2,600	2,858	258
Emergency room treatments	0	0	0	0	0
Total treatments	2,721	2,613	27,562	25,849	-1,713

SALINAS VALLEY HEALTH MEDICAL CENTER

PATIENT STATISTICAL REPORT

For the month of April and ten months to date

	Month of April		Ten months to date		
	2024	2025	2023-24	2024-25	Variance
OCCUPATIONAL THERAPY					
In-patient procedures	1,305	1,407	14,086	14,596	510
Out-patient procedures	163	342	2,335	2,293	-42
Emergency room procedures	0	0	0	0	0
Total procedures	1,468	1,749	16,421	16,889	468
SPEECH THERAPY					
In-patient treatments	437	573	4,988	5,326	338
Out-patient treatments	38	47	387	385	-2
Emergency room treatments	0	0	0	0	0
Total treatments	475	620	5,375	5,711	336
CARDIAC REHABILITATION					
In-patient treatments	0	0	11	6	-5
Out-patient treatments	719	765	5,473	6,249	776
Emergency room treatments	3	3	3	4	1
Total treatments	722	768	5,487	6,259	772
CRITICAL DECISION UNIT					
Observation hours	251	286	3,128	2,542	-586
ENDOSCOPY					
In-patient procedures	88	58	780	793	13
Out-patient procedures	65	58	567	570	3
Emergency room procedures	0	0	0	4	4
Total procedures	153	116	1,347	1,367	20
C.T. SCAN					
In-patient procedures	689	833	7,172	7,676	504
Out-patient procedures	353	478	3,513	4,943	1,430
Emergency room procedures	756	694	7,311	7,213	-98
Total procedures	1,798	2,005	17,996	19,832	1,836
DIETARY					
Routine patient diets	14,091	17,237	164,397	159,796	-4,601
Meals to personnel	30,362	34,658	285,172	350,539	65,367
Total diets and meals	44,453	51,895	449,569	510,335	60,766
LAUNDRY AND LINEN					
Total pounds laundered	93,500	102,883	967,005	993,166	26,161

Balanced Scorecard

FY 2025 YTD March

Monthly Scorecard Service (30%)

Organizational Goals by Pillar	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	FY 2025 Act/Proj	TARGET	Var %	FY 2024 Baseline
I. Service													
Inpatient - Recommend the Hospital	77.6	75.4	77.3	79.7	77.0	76.0	76.3	72.7	81.9	77.1	78.5	-1.8%	78.0
Emergency Room - Likelihood of Recommending	66.9	69.2	70.9	65.6	59.7	65.6	64.1	61.4	68.0	65.7	62.3	5.5%	61.8
Ambulatory - Recommend the Hospital	80.0	85.4	79.8	81.3	79.4	82.6	87.9	82.9	85.5	82.8	86.4	-4.2%	85.4
Outpatient - Likelihood of Recommending	89.1	87.4	88.6	87.0	89.1	88.1	87.9	89.4	91.1	88.6	89.4	-0.9%	88.4

Notes / Assumptions:

- Source: Press Ganey
- Based on monthly **received date**
- Based on top box scores (highest response possible on the survey scale: Yes, Definitely Yes, Always)
- Inpatient Score FY 2024 Baseline was 78.0. **Rationale:** Threshold = Baseline. Target is +0.5 from baseline. Max is +1.0 from baseline.
- ER Score FY 2024 Baseline was 61.8. **Rationale:** Threshold = Baseline. Target is +0.5 from baseline. Max is +1.0 from baseline.
- Ambulatory Score FY 2024 Baseline was 85.4. **Rationale:** Threshold +0.5 from Baseline. Target is +1.0 from baseline. Max is +1.5 from baseline.
- Outpatient Score FY 2024 Baseline was 88.4. **Rationale:** Threshold +0.5 from Baseline. Target is +1.0 from baseline. Max is +1.5 from baseline.

Monthly Scorecard People (15%)

Organizational Goals by Pillar	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	FY 2025 Act/Proj	TARGET	Var %	FY 2024 Baseline
II. People													
Employee Engagement Indicator Score	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	-	4.25		4.18
Safety Culture Index: Prevention and Reporting	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	-	4.14		4.07
Safety Culture Index: Resources and Teamwork	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	-	3.81		3.76

The Employee Engagement survey is currently being scheduled in May with results available in July.

Notes / Assumptions:

- Source: Press Ganey
- Employee Engagement Survey results are expected to be available on or before July 31, 2025
- Achieve Employee Engagement Indicator score in the range of 4.20 to 4.27 as measured by the 2025 Employee Engagement Survey.
- Achieve Prevention and Reporting score in the range of 4.07 to 4.18 as measured by the 2025 Employee Engagement Survey, Safety Culture Index.
- Achieve Resources and Teamwork score in the range of 3.76 to 3.84 as measured by the 2025 Employee Engagement Survey, Safety Culture Index.

3

Monthly Scorecard Quality & Safety Processes – ER (5%)

Organizational Goals by Pillar	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	FY 2025 Act/Proj	TARGET	Var %	FY 2024 Baseline
III. Quality & Safety Processes													
Emergency Room Efficiencies													
Median length of stay for non-admits (in minutes)	181.0	179.0	177.0	178.0	178.0	182.0	184.0	191.0	182.5	182.0	181.0	-0.6%	181.0
Median time from admit decision to time of admission to nursing unit (in minutes)	71.0	68.0	72.0	65.0	67.0	69.0	65.0	72.0	67.0	68.0	74.0	8.1%	74.0

Source: Meditech

ER - LOS for Non-Admits in Minutes: Data Criteria: Calculate the median LOS in minutes for ER Outpatients for each month & YTD for cases in ER (excludes inpatients and patients leaving against medical advice or left without being seen.) Baseline = Target is based on FY 2024 Actuals. The Threshold & Maximum are 2 minute increments from the Target. **Rationale:** SVHMC ER has recently experienced a higher volume level, including a surge of patients and provider turnover. According to CMS, the latest available data from 2021 indicates that the State Rate is 196 minutes and the National Rate is 203 minutes for comparable size hospitals. The implementation of new ED modular will necessitate new patient flow process which could impact wait times / efficiency (Estimated to start October 2024).

ER - Time to Admit in Minutes: Data Criteria: Calculate the median time for inpatients from admit decision to time of admission to nursing unit in minutes (includes observation cases). Baseline = Target is based on FY 2024 Actuals. The Threshold & Maximum are 2 minute increments from the Target.

Rationale: The ER average daily census is currently averaging at about 186 patients a day compared to the baseline period of 128 (Jul21-Jan22), or a 45% increase in ED census. We also have continued challenges with COVID and respiratory isolation. The vast increase of volume leads to limited space availability and delays. We have put forth a new initiative called the "Big 5 Handover Process", which is a streamline handover process between the ED and nursing units, which may reduce admit time. The implementation of new ED modular will necessitate new patient flow process which could impact wait times / efficiency (Estimated to start October 2024).

4

Monthly Scorecard Quality & Safety Processes – OR & Cath Lab (5%)

Organizational Goals by Pillar	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	FY 2025 Act/Proj	TARGET	Var %	FY 2024 Baseline
III. Quality & Safety Processes													
Operating Room Efficiencies													
Turnover Time (Wheels out / Wheels in) (in minutes)	30.8	30.5	33.9	34.6	32.3	31.1	32.1	32.6	32.5	32.3	30.5	-5.8%	30.8
Cath Lab Efficiencies													
First Case - On Time Start %	86.1%	81.6%	75.0%	85.4%	83.8%	87.8%	94.3%	86.8%	87.5%	85.4%	85.0%	0.4%	80.4%

Pillar Champion: Aisha Huebner (OR) & Megan Giovanetti (Cath Lab)

OR Turnover Time Measurement: Source is from the **PICIS OR Nurse Record**. Calculate minutes elapsed between the wheels out & wheels in of the next case. Only cases where the time difference is less than or equal to 60 minutes will be included because breaks are often scheduled in a day. Due to MD availability, cases that exceed 60 threshold minutes will not count as a turnover. Excludes non-scheduled cases. Measurement applies to cases for the same physician and same room only. Data will be partition by actual date rather than previously scheduled date. **National benchmarks range from 25 to 38 minutes.** FY 2025 Goals are set at a level to continue high efficiency performance and strive to maintain sustainability at these levels as the result of upcoming changes during FY 2025: An additional 7th operating room is expected to open during September & 3 new surgeons hired during FY 2025, which means there will be more complex cases specifically for robotic & neurosurgery cases that require a longer setup and cleanup time for the room.

Cath Lab Percentage of 1st case On Time Start Time

- Source is from Meditech Community Wide Scheduling for the first case scheduled in each Cath Lab, where the scheduled time is from 7:00 am to 9:00 am
- Conscious sedation patients prepped and draped 5 minutes before the scheduled start time as measured by "Patient Ready" note charted in McKesson/CPACS
- Anesthesia patients prepped and draped within 60 minutes of scheduled start time as measured by "Patient Ready" note charted in McKesson/CPACS

5

Monthly Scorecard Quality & Safety Processes – HAC & Hand Hygiene (10%)

Organizational Goals by Pillar	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	FY 2025 Act/Proj	TARGET	Var %	FY 2024 Baseline
III. Quality & Safety Processes													
Hospital Acquired Conditions Index (Weighted Total)	N/A	N/A	0.86	N/A	N/A	0.80	N/A	N/A	1.3	0.98	0.77	-28.2%	0.77
Hand Hygiene (Average Number of Observations Per Quarter Per Nursing Unit)	N/A	N/A	251	N/A	N/A	218	N/A	N/A	277	249	220	13.0%	216

Pillar Champion: Melissa Deen

Hospital Acquired Conditions

Source: National Healthcare Safety Network (NHSN) & BD Health Insight Interface

Hospital Acquired Conditions will be measured quarterly

Rationale for Targets: The Threshold = FY 2024 Baseline; Max = FY 2023 Baseline; Target is the midpoint. Utilizing CMS/NHSN/Magnet benchmarks and last year's FY targets for sustainment and ongoing prevention practices. Process improvement measures for Falls, HAPIs, CLABSI, CAUTI, CDI, and SSI processes are in place. With the changes in the data methodology in FY 2024, especially with CLABSI, CAUTI, CDI & SSI, we are continuing to create consistency by re-baselining the data for FY 2025 and utilizing comparison data outcomes from FY 2023 and FY 2024.

- Falls with injury: NDNQI Magnet benchmark 0.5- our outcomes in FY2022 and FY2023 are meeting the benchmarks
- HAPI—stage 2 and Deep tissue injuries are added to the CMS measures already reported (currently, stage 3,4 and unstageable events are reported)—the goal expanded. There is no current benchmark. We have already improved the outcomes in FY 2023 over FY 2021—we are proposing to keep/sustain the current outcomes. Displayed as a rate: number of pressure injuries /over 1000 patient days.
- CLABSI (Central Line-Associated Bloodstream Infection), Health & Human Services 2020 Goal for CLABSI: SIR <0.50. An HAI Event can create increases above the benchmark SIR due to low utilization. Example: FY Q2 2021 1 CLABSI increased the SIR to 0.63. We will utilize a rate methodology: number of infections/ over 1000 line days. This rate is not risk-adjusted like the SIR rate is, but it provides us with the ability to display outcome measures after the close of the month instead of waiting from NHSN for benchmarked data. This is important for rapid continuous improvement work.
- CAUTI (Catheter Associated Urinary Tract Infection) Health & Human Services 2020 Goal for CAUTI: SIR <0.75. An HAI Event(s) can create increases above the benchmark SIR due to low utilization. Example: FY Q4 2022 1 CAUTI increased the SIR to 0.72. We will utilize a rate methodology: number of infections/ over 1000 line days. This rate is not risk adjusted like the SIR rate is but it provides us with the ability to display outcome measures after the close of the month instead of waiting from NHSN for benchmarked data.
- CDI (Clostridium Difficile Infection), Health & Human Services 2020 Goal for CDI: SIR <0.70. We will utilize a rate methodology: number of infections/ over 1000 patient days. This rate is not risk adjusted like the SIR rate is but it provides us with the ability to display outcome measures after the close of the month instead of waiting from NHSN for benchmarked data.
- SSI (Surgical Site Infections), Health & Human Services 2020 Goal for SSI <0.70. We will utilize a rate methodology: number of infections/ over 1000 procedure days. This rate is not risk adjusted like the SIR rate is but it provides us with the ability to display outcome measures after the close of the month instead of waiting from NHSN for benchmarked data.

Hand Hygiene

Source: Hand Hygiene Auditing Tool populated by SVHMC staff. The threshold = baseline, the target is +4 & Maximum is +14 from baseline.

6

Monthly Scorecard Finance (20%)

Organizational Goals by Pillar	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	FY 2025 Act/Proj	TARGET	Var %	FY 2024 Baseline
IV. Finance													
SVHMC Income from Operations (Normalized & Adjusted) (\$ in Millions)	\$4,729	\$7,311	\$7,978	\$9,050	\$6,954	\$8,792	\$8,839	\$5,468	\$3,269	\$83,187	\$50,803	63.7%	\$74,413
Operating Margin (Normalized)	9.2%	12.4%	13.7%	14.8%	12.8%	14.9%	14.5%	9.7%	6.0%	12.1%	8.1%	50.2%	11.3%

- Target Methodology is based on SVHMC's 100% of FY 2025 Board Approved Annual Operating Budget (in dollars).

7

Monthly Scorecard Growth (10%)

Organizational Goals by Pillar	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	FY 2025 Act/Proj	TARGET	Var %	FY 2024 Baseline
V. Growth													
Increase the scope of the Community Oncology Research Program by adding one to two New Clinical Trials	-	-	-	-	-	1	-	-	-	1	1	0.0%	-
Expand / Add one to two New Comprehensive Cancer Program Outpatient Supportive Services	-	-	-	-	-	-	-	1	-	1	1	0.0%	-
Initiation of Familial Genetic Testing for non-breast cancers	-	-	-	-	-	-	-	-	-	0	1	-100.0%	-
Implementation of External TeleHealth Services in the SVH Clinic System & Average Monthly Visits during FY25Q4	-	-	-	-	-	-	-	-	-	0	25	-100.0%	-

Pillar Champion: Lilia Meraz Gottfried

- **Increase the scope of the Community Oncology Research Program by adding 1-2 Clinical Trials:** Success measured by the number of new active Clinical Trial Agreements (CTA's) for IRB-approved oncology research protocols. Expanding the number clinical trials aligns with the Comprehensive Cancer Program's mission to advance oncology research and improve outcomes and health equity within the community. *There is no Threshold (zero opportunity for Threshold Incentive).* *Data Source: Research Program (Terri Nielsen)*
- **Expand/add Comprehensive Cancer Program Outpatient Supportive Services:** Supportive services in Cancer Care complements the care provided by oncologists. Cancer patients and their families have significant supportive needs throughout their disease trajectory. The Cancer Resource Center currently provides supportive services such as Social Work, personalized Nurse Navigator Support, Support Groups and Wig/Head Covering Program. Supportive services for consideration include lymphedema clinic, nutritional counseling, spiritual care, art therapy, etc. *There is no Threshold (zero opportunity for Threshold Incentive).* *Data Source: Comprehensive Cancer Program*
- **Initiation of Familial Genetic Testing for non-breast cancers:** Familial genetic testing allows family members of an individual known to have an inherited gene mutation to test and determine if they need screening tests to look for cancer early or if they need to take steps to lower their risk of cancer. Familial genetic testing is offered for families of breast cancer patients with specific gene mutations. The Target is based on successful initiation of the program, while the Stretch goal will include Genetic Counseling provided as part of the service. *There is no threshold (zero opportunity for Threshold Incentive).* *Data Source: Myriad and Meditech Reports*
- **Implementation of External TeleHealth Services in the SVH Clinic System for FY2025 Q4:** Expansion of resources via an external telehealth company. Increase access and expand provider team. Rollout will require implementation plan and resources to ensure success/adoption (insurance credentialing, patient education). Areas of emphasis: after hours and weekend coverage provided. Important to improve access for services, patient experience and reduce burden of call for physicians (provider satisfaction). External resources supplement current services provided at four SVH locations (in person and telehealth). (Not including DOD.) The Threshold will be based on successful implementation of the Telehealth Services, followed by the Target & Maximum measured by average monthly visits during Q4. Data will be provided FY2025, Q4. *Data Source: Business & Development Reports*

8

Monthly Scorecard Community (5%)

Organizational Goals by Pillar	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	FY 2025 Act/Proj	TARGET	Var %	FY 2024 Baseline
VI. Community													
* Increase community engagement through individual district zone specific events	0	0	0	2	0	0	0	0	2	4	5	-20.0%	-
** Allocation of Community Benefit funding in South County Measured by: % Over Baseline (\$3,000)	-	-	-	-	-	6.0%	-	-	-	6.0%	4.0%	50.0%	-
** Allocation of Community Benefit funding in North County Measured by: % Over Baseline (\$0)	-	-	6.0%	-	-	-	-	-	-	6.0%	4.0%	50.0%	-

Community Pillar (Total 5%) – Increase diversified impact throughout the hospital District through community engagement and program support.

Increase community engagement through individual district zone specific events (2.5%)

- Achieved by:
 - Diversified community outreach events in each of the five District zones
 - Community health and service line promotion prioritized
 - Measured by event hosting or participation
- Threshold 3 | Target 5 | Max 6

* Community Engagement Status:

Zone 1	Zone 2 ✓	Zone 3 ✓	Zone 4 ✓	Zone 5 ✓
Confirmed event on April 27 th : Day of the Child in Castroville	COMPLETED on Oct 14 th : Flu Clinic and hospital resource fair at Boys & Girls Club	COMPLETED on March 6 th : Community Education Event	COMPLETED on March 30 th : Marina Farmers' Market	COMPLETED on Oct 12 th : Gonzales Family Fun Day
	Confirmed event on May 9 th : Community Health Day / Farmers' Market			

Allocation of Community Benefit funding (2.5%)

- Diversify distribution of Community Benefit Funding to increase grants in North County and South County regions.
- Measurement is based on % increase of total funds allocated in identified areas, baseline FY24 number and development of dashboard
- Achieved by:
 - Development of a Community Funding dashboard
 - Include District funding distribution
 - Outreach to underrepresented communities to encourage aligned funding request
- Threshold: 2% increase | Target: 4% increase | Max: 6% increase

** Allocation of Community Benefit funding: South County community benefit was funded \$2,500 on 9/23/24 and \$5,000 on 12/30/24 which has exceeded the maximum of \$3,000 per baseline (baseline is \$3,000). North County community benefit was funded \$5,000 on 9/23/24 which has exceeded the maximum of 6% over the baseline (baseline is \$0).

9

QUESTIONS / COMMENTS

10

Capital Spending Update:

Active Projects Approved by the Board

Status as of: March 2025 Year to Date
 Prepared by: Meredith Peterson & Dave Sullivan

Board Approved Capital Project Spend – Through March 2025

	(1) Project Name	(2) Month Board Approved	(3) Board Approved Amount	(4) FY2025 Spend	(5) Total Project Spend Since Inception	(6) Under / (Over) Spend Since Inception
1	Medical Center Campus Painting	September 2023	\$3,500,000	\$338,946	\$414,376	\$3,085,624
2	Master Plan	August 2019 September 2019	\$12,821,264	\$25,630	\$6,392,979	\$6,428,285
3	Bulk Oxygen Tank Replacement	August 2022 October 2022	\$2,800,000	\$1,343,632	\$2,304,159	\$495,841
4	SVH Rebranding (Capital Portion - Signage)		\$1,878,690	\$413,484	\$1,044,206	\$834,484
5	Cath Lab 3 Replacement	October 2023 May 2024	\$4,300,526	\$382,018	\$471,609	\$3,828,917
6	Angio Suite Replacement	October 2023 May 2024	\$4,140,627	\$153,949	\$235,446	\$3,905,181
7	Epic IP Electronic Health Record (5 Year Capital Portion)	May 2024	\$57,359,817	\$9,584,013	\$9,584,013	\$47,775,804
8	Workday Financial and Supply Chain Software (Capital Portion)	July 2024	\$3,074,618	\$2,025,894	\$2,025,894	\$1,048,724
9	X-Ray Rooms 1 & 2	August 2024	\$3,000,001	\$50,677	\$60,723	\$2,939,278
10	Nuclear Medicine Camera (D-Spect)	August 2024	\$656,913	\$287,983	\$287,983	\$368,930
11	Endoscopy Office Renovation (212 San Jose Street)	September 2024	\$754,916	\$105,992	\$117,578	\$637,338
12	MRI (Inpatient Building)	October 2024	\$8,000,000	\$114,152	\$117,277	\$7,882,723
13	Stryker Power Upgrade (OR Equipment, Capital Portion)	October 2024	\$550,562	\$0	\$0	\$550,562
14	Emergency Department Mobile Unit Facility (Capital Portion)	October 2024	\$1,183,683	\$253,270	\$304,732	\$878,951
15	Chiller and Lab Air Handling Unit Replacement	November 2024	\$7,609,838	\$40,855	\$40,855	\$7,568,983

Board Approved Capital Project Spend – Through March 2025 (continued)

	(1) Project Name	(2) Month Board Approved	(3) Board Approved Amount	(4) FY2025 Spend	(5) Total Project Spend Since Inception	(6) Under / (Over) Spend Since Inception
16	Nurse Call Phase 3	December 2024	\$2,772,043	\$88,929	\$109,986	\$2,662,057
17	Seismic Retrofit	January 2025	\$62,500,000	\$680,347	\$2,352,718	\$60,147,282
18	MRI (626 Brunken Avenue - Capital Portion)	January 2025 February 2025	\$2,917,810	\$350	\$350	\$2,917,460
19	MRI (444 E. Romie - Capital Portion)	February 2025	\$3,645,299	\$2,786	\$2,786	\$3,642,513
20	Labor & Delivery Lights	March 2025	\$625,000	\$0	\$0	\$625,000
21	Training Facility (Ryan Ranch)	March 2025	\$940,000	\$4,370	\$4,370	\$935,630
22	Training Facility (DRC Basement Annex)	March 2025	\$1,950,000	\$16,904	\$16,904	\$1,933,096
Total			\$190,531,607	\$16,397,183	\$28,701,066	\$161,830,541
Other Projects						
23	IT Switches, Servers, Network, Computers, AV Upgrades	NA		\$1,770,031		
24	All Other SVMH / SVMC Capital Spending	NA		\$9,891,211		
Grand Total				\$27,575,422		

2

Questions or Comments?

ADJOURNMENT